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STATISTICS OF

FARMER COOPERATIVES

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1961- 1962

by Anne L. Gessner
Farmer Cooperative Service
U.S. Department of Agriculture
General Report 119
April 1964

FARMER COOPERATIVE SERVICE
U. S. DEPARTMENT OF AGRICULTURE
WASHINGTON, D. C.

Joseph G. Knapp, Administrator

The Farmer Cooperative Service conducts research studies and service activities of assistance to farmers in connection with cooperatives engaged in marketing farm products, purchasing farm supplies, and supplying business services. The work of the Service relates to problems of management, organization, policies, merchandising, product quality, costs, efficiency, financing, and membership.

The Service publishes the results of such studies, confers and advises with officials of farmer cooperatives; and works with educational agencies, cooperatives, and others in the dissemination of information relating to cooperative principles and practices.

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This report on the 1961-62 survey of memberships and business volumes of cooperatives is limited to those tabulations that are essential for providing continuity of data. The detailed information on number and memberships by major commodity groups, States, and geographic areas is provided in table 2. Information on business volume similarly classified is given in table 9. Tables giving the breakdown between local and regional memberships and business volume are also included.

For classification of cooperatives and procedures for obtaining information in the annual survey, refer to appendix in "Statistics of Farmer Cooperatives, 1960-61," FCS General Report 112, July 1963. It is contemplated that users of these statistics will be provided with this additional information every 2 years.

Highlights

The 1961-62 survey of marketing, farm supply, and related service cooperatives showed a continuation of the upward trend in the total business volume, while the number of these cooperatives and their memberships continued to decrease. This survey provided information on memberships and business volumes of cooperatives for fiscal years ended in any month during the period July 1, 1961, through June 30, 1962.

Total gross volume of business handled by these cooperatives, including inter-association business, amounted to \$17.2 billion. This was an increase of 6.3 percent over the \$16.2 billion reported in the previous year.

Total net business, after adjusting the gross figure for business done between cooperatives, amounted to \$13 billion. This was an increase of 5 percent over the \$12.4 billion in 1960-61.

The total number of these cooperatives decreased from 9,163 in 1960-61 to 9,039 in 1961-62. This was a net decrease of 124 associations. For several years, reorganizations involving mergers, consolidations, and acquisitions have had an important influence on this downward trend in the total number of cooperatives. These reorganizations have been made largely for the purpose of improving operations and expanding services to meet the changing needs of farmer patrons.

The total number of memberships in these 9,039 associations decreased from 7,202,895 in 1960-61 to 7,110,240 in 1961-

62, representing a decrease of 1.3 percent. The continuing downward trend in number of memberships is regarded primarily as a reflection of the steadily declining number of farmers in the United States.

The gross value of farm products marketed by cooperatives amounted to \$13 billion in 1961-62, an increase of 7 percent over the total gross volume of \$12.1 billion in 1960-61.

The net value of these farm products, after eliminating duplication resulting from intercooperative business, amounted to \$10.2 billion. This represented an increase of 5.5 percent over the \$9.6 billion in the previous year.

The gross value of farm supplies handled by farmer cooperatives amounted to \$3.9 billion in 1961-62 compared with \$3.7 billion in the previous year. This was an increase of 4.5 percent. The net value of these supplies, after intercooperative business was eliminated, amounted to \$2.6 billion and represented an increase of 3.6 percent over the \$2.5 billion in 1960-61.

Receipts for services related to marketing farm products and handling farm supplies amounted to \$302 million. This was a slight decrease from the \$306 million reported in 1960-61.

Approximately 94 percent of all of the 9,039 cooperatives included in the 1961-62 survey voluntarily furnished information on memberships and business volumes for the survey.

STATISTICS OF FARMER COOPERATIVES, 1961-62

by Anne L. Gessner
History and Statistics Branch
Management Services Division

Cooperatives and Memberships

The total number of marketing, farm supply, and related service cooperatives included in the 1961-62 survey decreased to 9,039 compared with 9,163 in the 1960-61 survey. The total number of memberships in these cooperatives decreased by 92,655 and amounted to 7,110,240 compared with 7,202,895 in the previous survey.

Number of Cooperatives

The total number of 9,039 marketing, farm supply, and related service cooperatives in the 1961-62 survey represented a decrease of 124 associations, or 1.4 percent, from the 9,163 associations in the previous year. For several years, reorganizations involving mergers, consolidations, and acquisitions have had an important influence on this downward trend in number. These reorganizations have been made largely for the purpose of

improving operations and expanding services to meet the changing needs of farmer patrons.

The total number of 9,039 cooperatives included 5,626 that primarily marketed farm products, 3,206 whose major operation was handling farm production supplies, and 207 related service cooperatives. The major services of these related service cooperatives included trucking, storage, grinding, drying, and similar services affecting the form, quality, or location of farm products and supplies handled by cooperatives but did not include credit, electric, dairy herd improvement, artificial breeding, or other types of cooperatives.

Statistics in this report are based on current information furnished by 94 percent of all cooperatives included in the 1961-62 survey.

Table 1 shows that marketing cooperatives represented 62.2 percent; farm supply cooperatives, 35.5 percent; and service cooperatives, 2.3 percent of the total number.

In reviewing the percentages shown in table 1, the reader should realize that in each annual survey some cooperatives are reclassified because of changes in the commodity group or service that represents the major portion of their dollar volumes.

In table 2, each cooperative is classified according to the commodity that represents the largest percentage of its dollar volume of business. This method of classification reflects changes in the operations of reporting cooperatives based on dollar volumes.

Minnesota continued in first place in total number of cooperatives with 1,148 associations. Wisconsin was second with 675, and Iowa was third with 607. These figures represented decreases for each of the three States.

Number of Memberships

The total number of memberships in these marketing, farm supply, and related service cooperatives in the United States amounted to 7,110,240, a decrease of 1.3 percent from the 7,202,895 in the previous year (table 3). This is a reflection of the decrease in the total number of farmers in the United States. Inasmuch as many farmers belong to more than one cooperative and are counted two or more times, these membership figures contain duplication under current reporting methods.

Membership figures vary widely in those commodity groups that operate under price stabilization programs -- particularly cotton, nuts, and tobacco.

The figures on membership may also be affected by the variety of services performed by cooperatives. A producer may, for example, use the services of a cooperative for marketing only one commodity out of a number of farm products marketed by the cooperative

Table 1. - Number and percent of marketing, farm supply, and related service cooperatives, 1950-51 to 1961-62

Period ¹	Marketing		Farm supply		Service		Total	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent
1950-51	6,519	64.8	3,283	32.6	262	2.6	10,064	100.0
1951-52	6,594	64.8	3,324	32.6	261	2.6	10,179	100.0
1952-53	6,501	64.2	3,378	33.4	249	2.4	10,128	100.0
1953-54	6,457	64.1	3,374	33.5	241	2.4	10,072	100.0
1954-55	6,330	63.9	3,346	33.8	227	2.3	9,903	100.0
1955-56	6,284	63.5	3,375	34.1	235	2.4	9,894	100.0
1956-57	6,284	63.5	3,373	34.1	234	2.4	9,891	100.0
1957-58	6,119	62.8	3,383	34.8	233	2.4	9,735	100.0
1958-59	6,042	62.5	3,387	35.1	229	2.4	9,658	100.0
1959-60	5,828	62.3	3,297	35.3	220	2.4	9,345	100.0
1960-61	5,727	62.5	3,222	35.2	214	2.3	9,163	100.0
1961-62 ²	5,626	62.2	3,206	35.5	207	2.3	9,039	100.0

¹For years prior to 1950-51, see appendix table 5, FCS General Report 112.

²Preliminary.

Table 2. - Number¹ and estimated memberships² of farmer marketing, farm supply, and related service cooperatives, 1961-62³

(Classified according to major product handled or function performed.)

Geographic division and State	Beans and peas (dry edible)		Cotton and cotton products		Dairy products		Fruit and vegetable		Grain ⁴	
	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships
	Number									
Maine.....	-	-	-	-	2	1,800	7	3,190	-	-
New Hampshire.....	-	-	-	-	4	690	2	525	-	-
Vermont.....	-	-	-	-	14	7,555	-	-	-	-
Massachusetts.....	-	-	-	-	6	1,625	2	620	-	-
Rhode Island.....	-	-	-	-	1	555	-	-	-	-
Connecticut.....	-	-	-	-	5	1,715	2	45	-	-
New England.....	-	-	-	-	32	13,940	13	4,380	-	-
New York.....	-	(5)	-	-	120	31,955	21	5,180	1	(6)
New Jersey.....	-	-	-	-	8	2,240	17	3,170	-	-
Pennsylvania.....	-	-	-	-	45	21,100	16	2,950	-	-
Middle Atlantic.....	-	-	-	-	173	55,295	54	11,300	1	(6)
Ohio.....	-	-	-	-	31	29,545	16	1,795	95	57,320
Indiana.....	-	-	-	-	12	18,275	4	775	36	82,815
Illinois.....	-	-	-	-	38	18,510	8	400	174	81,920
Michigan.....	3	⁵ 3,670	-	-	25	25,245	23	6,845	22	17,775
Wisconsin.....	-	-	-	-	282	73,125	5	1,000	2	1,580
East North Central.....	3	3,670	-	-	388	164,700	56	10,815	329	241,410
Minnesota.....	-	-	-	-	394	105,210	5	555	217	124,710
Iowa.....	-	-	-	-	160	64,150	3	410	256	119,345
Missouri.....	-	-	(8)	2,575	13	15,790	6	275	30	26,295
North Dakota.....	-	-	-	-	30	17,035	2	195	289	99,475
South Dakota.....	-	-	-	-	33	15,005	-	-	139	68,160
Nebraska.....	-	-	-	-	20	36,985	1	225	181	86,960
Kansas.....	-	-	-	-	12	27,775	1	40	227	125,220
West North Central.....	-	-	(8)	2,575	662	281,950	18	1,700	1,339	650,165
Delaware.....	-	-	-	-	(8)	395	2	1,215	-	-
Maryland.....	-	-	-	-	4	3,555	3	490	-	-
Virginia.....	-	-	-	-	17	5,090	⁹ 12	425	2	620
West Virginia.....	-	-	-	-	4	1,245	1	10	-	-
North Carolina.....	-	-	¹ 1	7,590	13	1,885	8	610	-	-
South Carolina.....	-	-	1	115	3	605	5	890	-	-
Georgia.....	-	-	3	68,500	10	665	3	170	-	-
Florida.....	-	-	(8)	17,550	9	320	64	16,700	-	-
South Atlantic.....	-	-	5	93,755	60	13,760	98	20,510	2	620
Kentucky.....	-	-	-	-	5	4,505	6	1,350	-	-
Tennessee.....	-	-	2	7,200	7	8,240	5	1,940	-	-
Alabama.....	-	-	5	39,965	1	35	3	145	-	-
Mississippi.....	-	-	47	32,760	5	3,245	1	70	5	305
East South Central.....	-	-	54	79,925	18	16,025	15	3,505	5	305
Arkansas.....	-	-	¹ 32	5,360	1	1,320	6	895	4	9,835
Louisiana.....	-	-	5	4,165	4	1,860	7	990	-	-
Oklahoma.....	-	-	55	29,505	5	12,550	2	45	82	53,295
Texas.....	-	-	¹ 315	94,120	10	5,555	13	2,965	61	23,975
West South Central.....	-	-	407	133,150	20	21,285	28	4,895	147	87,105
Montana.....	-	(5)	-	-	6	3,895	2	180	51	23,620
Idaho.....	1	1,660	-	-	8	10,980	6	2,685	9	5,325
Wyoming.....	2	2,020	-	-	1	895	-	-	4	1,995
Colorado.....	4	⁵ 775	-	-	7	5,280	19	2,090	23	13,900
New Mexico.....	1	180	22	6,320	1	315	3	150	2	2,460
Arizona.....	-	-	4	2,830	3	315	6	285	-	-
Utah.....	-	-	-	-	9	2,345	10	3,705	5	900
Nevada.....	-	-	(8)	20	3	105	-	-	-	-
Mountain.....	8	4,635	26	9,170	38	24,130	46	9,095	94	48,200
Washington.....	1	565	-	-	17	4,955	52	6,235	34	11,875
Oregon.....	(8)	70	-	-	24	7,230	⁹ 24	4,975	15	5,500
California.....	3	1,085	35	8,840	27	3,925	¹ 241	30,585	4	1,400
Pacific.....	4	1,720	35	8,840	68	16,110	317	41,795	53	18,775
TOTAL (48 States)....	15	10,025	527	327,415	1,459	607,195	645	107,995	1,970	1,046,580
Alaska.....	-	-	-	-	2	80	-	-	-	-
Hawaii.....	-	-	-	-	-	-	9	515	-	-
UNITED STATES.....	15	10,025	527	327,415	1,461	607,275	654	108,510	1,970	1,046,580

See end of table for footnote references.
Table continued on following page.

Table 2. - Number¹ and estimated memberships² of farmer marketing, farm supply, and related service cooperatives, 1961-62³

(Classified according to major product handled or function performed.)

Geographic division and State	Livestock		Nut ¹⁰		Poultry and poultry products		Rice ⁷		Sugar products ¹¹	
	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships
	Number									
Maine.....	-	-	-	-	-	-	-	-	-	-
New Hampshire.....	-	-	-	-	-	-	-	-	-	-
Vermont.....	-	-	-	-	-	-	-	-	-	-
Massachusetts.....	1	515	-	-	-	-	-	-	1	105
Rhode Island.....	-	-	-	-	-	-	-	-	-	-
Connecticut.....	-	-	-	-	2	670	-	-	-	-
New England.....	1	515	-	-	2	670	-	-	1	105
New York.....	3	22,560	-	-	5	690	-	-	1	95
New Jersey.....	1	1,830	-	-	14	3,270	-	-	-	-
Pennsylvania.....	2	2,200	-	-	8	14,245	-	-	-	-
Middle Atlantic.....	6	26,590	-	-	27	18,205	-	-	1	95
Ohio.....	5	79,055	-	-	8	20,100	-	-	2	430
Indiana.....	4	67,685	-	-	1	10	-	-	-	-
Illinois.....	22	75,310	-	-	1	40	-	-	-	-
Michigan.....	7	23,350	-	-	4	1,310	-	-	7	3,265
Wisconsin.....	90	63,810	-	-	2	3,700	-	-	1	350
East North Central.....	128	309,210	-	-	16	25,160	-	-	10	4,045
Minnesota.....	156	118,335	-	-	11	2,845	-	-	2	295
Iowa.....	26	55,295	-	-	7	5,800	-	-	1	645
Missouri.....	5	45,900	-	-	1	(6)	-	-	-	-
North Dakota.....	30	24,970	-	-	-	-	-	-	(8)	90
South Dakota.....	3	14,935	-	-	10	4,710	-	-	1	130
Nebraska.....	3	30,795	-	-	2	800	-	-	3	2,000
Kansas.....	2	9,150	-	-	-	-	-	-	1	50
West North Central.....	225	299,380	-	-	31	14,155	-	-	8	3,210
Delaware.....	-	-	-	-	-	-	-	-	-	-
Maryland.....	-	-	-	-	1	20	-	-	-	-
Virginia.....	24	9,315	1	3,245	2	6,235	-	-	-	-
West Virginia.....	10	2,685	-	-	(6)	2,105	-	-	-	-
North Carolina.....	2	1,385	(8)	9,750	3	175	-	-	-	-
South Carolina.....	2	1,065	(9)	580	-	-	-	-	-	-
Georgia.....	1	1,300	1	18,500	4	125	-	-	-	-
Florida.....	2	820	-	-	4	165	-	-	3	165
South Atlantic.....	41	16,570	2	32,075	14	8,825	-	-	3	165
Kentucky.....	14	20,570	-	-	1	125	-	-	1	10
Tennessee.....	3	10,885	(8)	185	-	-	-	-	-	-
Alabama.....	6	7,575	-	-	1	400	-	-	-	-
Mississippi.....	1	24,950	-	-	-	-	3	140	-	-
East South Central.....	24	63,980	(8)	185	2	525	3	140	1	10
Arkansas.....	1	330	-	-	1	30	16	7,635	-	-
Louisiana.....	(8)	215	-	-	-	-	18	1,040	9	575
Oklahoma.....	1	25,905	1	4,310	1	130	-	-	-	-
Texas.....	4	11,690	1	4,825	5	215	18	2,575	-	-
West South Central.....	6	38,140	2	9,135	7	375	52	11,250	9	575
Montana.....	1	1,460	-	-	-	-	-	-	5	1,960
Idaho.....	7	1,845	-	-	(8)	400	-	-	10	5,275
Wyoming.....	(8)	1,390	-	-	-	-	-	-	2	720
Colorado.....	2	7,715	-	-	2	135	-	-	2	4,450
New Mexico.....	(8)	230	-	-	-	-	-	-	-	-
Arizona.....	(8)	185	(8)	15	-	-	-	-	-	-
Utah.....	2	2,850	-	-	4	3,890	-	-	10	3,500
Nevada.....	(8)	45	-	-	-	-	-	-	-	-
Mountain.....	12	15,720	(8)	15	6	4,425	-	-	29	15,905
Washington.....	4	1,045	(8)	170	-	-	-	-	1	1,325
Oregon.....	1	1,950	4	1,060	1	165	-	-	1	785
California.....	3	11,930	21	13,120	6	10,650	6	2,385	4	4,005
Pacific.....	8	14,925	25	14,350	7	10,815	6	2,385	6	6,115
TOTAL (48 States)....	451	785,030	29	55,760	112	83,155	61	13,775	68	30,225
Alaska.....	-	-	-	-	-	-	-	-	-	-
Hawaii.....	2	50	-	-	1	40	-	-	(8)	25
UNITED STATES.....	453	785,080	29	55,760	113	83,195	61	13,775	68	30,250

See end of table for footnote references.
Table continued on following page.

Table 2. - Number¹ and estimated memberships² of farmer marketing, farm supply, and related service cooperatives, 1961-62:

(Classified according to major product handled or function performed.)

Geographic division and State	Tobacco		Wool and mohair		Miscellaneous ^{1,2}		Total marketing	
	Cooperatives listed	Estimated memberships ^{1,3}	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships
	<i>Number</i>							
Maine.....	-	-	1	500	-	-	10	5,490
New Hampshire.....	-	-	-	-	-	-	6	1,215
Vermont.....	-	-	-	-	-	-	14	7,555
Massachusetts.....	1	115	2	61	-	-	13	2,980
Rhode Island.....	-	-	-	-	-	-	1	555
Connecticut.....	(8)	135	-	-	-	-	9	2,565
New England.....	1	250	3	500	-	-	53	20,360
New York.....	-	-	3	285	5	3,955	159	64,720
New Jersey.....	-	-	1	500	1	35	42	11,045
Pennsylvania.....	-	-	29	6,845	1	415	101	47,755
Middle Atlantic.....	-	-	33	7,630	7	4,405	302	123,520
Ohio.....	1	925	1	3,935	1	10	160	193,115
Indiana.....	(8)	940	-	-	-	-	57	170,500
Illinois.....	-	-	(8)	240	3	155	246	176,575
Michigan.....	-	-	(8)	505	4	190	95	82,155
Wisconsin.....	2	2,005	1	5,700	3	220	388	151,490
East North Central.....	3	3,870	2	10,380	11	575	946	773,835
Minnesota.....	-	-	1	13,005	1	20	787	364,975
Iowa.....	-	-	(8)	8,840	3	1,325	456	255,810
Missouri.....	(8)	160	2	6,310	-	-	57	97,305
North Dakota.....	-	-	4	2,575	-	-	355	144,340
South Dakota.....	-	-	(8)	7,805	1	30	187	110,775
Nebraska.....	-	-	(8)	9,690	1	55	211	167,510
Kansas.....	-	-	(8)	11,060	-	-	243	173,295
West North Central.....	(8)	160	7	59,285	6	1,430	2,296	1,314,010
Delaware.....	-	-	-	-	-	-	2	1,610
Maryland.....	2	11,730	-	-	2	20	12	15,815
Virginia.....	4	25,545	15	3,520	-	-	77	53,995
West Virginia.....	(8)	160	14	2,850	-	-	49	9,055
North Carolina.....	4	92,405	-	-	1	80	32	113,880
South Carolina.....	(8)	22,915	-	-	1	100	12	26,270
Georgia.....	(8)	17,750	-	-	1	1,000	23	108,010
Florida.....	1	3,390	-	-	1	20	84	39,130
South Atlantic.....	11	173,895	49	6,370	6	1,220	291	367,765
Kentucky.....	8	48,770	3	2,170	-	-	38	77,500
Tennessee.....	7	18,710	19	2,145	1	795	44	50,100
Alabama.....	-	-	-	-	1	25	17	48,145
Mississippi.....	-	-	9	815	2	470	73	62,755
East South Central.....	15	67,480	31	5,130	4	1,290	172	238,500
Arkansas.....	-	-	-	-	1	85	62	25,490
Louisiana.....	-	-	3	540	-	-	46	9,385
Oklahoma.....	-	-	(8)	4,460	-	-	147	130,200
Texas.....	-	-	1	1,115	4	175	432	147,210
West South Central.....	-	-	4	6,115	5	260	687	312,285
Montana.....	-	-	21	2,375	1	280	87	33,770
Idaho.....	-	-	14	2,270	3	425	58	30,865
Wyoming.....	-	-	6	1,005	-	-	15	8,025
Colorado.....	-	-	2	95	-	-	61	34,440
New Mexico.....	-	-	-	-	-	-	29	9,655
Arizona.....	-	-	1	35	-	-	14	3,665
Utah.....	-	-	5	735	1	150	46	18,075
Nevada.....	-	-	2	135	-	-	5	305
Mountain.....	-	-	51	6,650	5	855	315	138,800
Washington.....	-	-	(8)	935	5	190	114	27,295
Oregon.....	-	-	1	950	3	235	74	22,920
California.....	-	-	1	770	8	1,980	359	90,675
Pacific.....	-	-	2	2,655	16	2,405	547	140,890
TOTAL (48 States).....	30	245,655	182	104,715	60	12,440	5,609	3,429,965
Alaska.....	-	-	(8)	5	-	-	2	85
Hawaii.....	-	-	-	-	3	680	15	1,310
UNITED STATES.....	30	245,655	182	104,720	63	13,120	5,626	3,431,360

See end of table for footnote references.
Table continued on following page.

Table 2. - Number¹ and estimated memberships² of farmer marketing, farm supply, and related service cooperatives, 1961-62:

(Classified according to major product handled or function performed.)

Geographic division and State	Farm supply		Service ^{1,5}		Total	
	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships
	Number					
Maine.....	¹⁶ 6	12,845	-	-	16	18,335
New Hampshire.....	¹⁸ 2	3,545	-	-	8	4,760
Vermont.....	5	9,310	5	945	24	17,810
Massachusetts.....	¹⁰ 19	15,995	2	60	34	19,035
Rhode Island.....	¹⁸ 1	1,315	1	105	2	1,975
Connecticut.....	12	7,930	3	280	24	10,775
New England.....	44	50,940	11	1,390	108	72,690
New York.....	250	76,090	5	1,510	414	142,320
New Jersey.....	27	14,870	2	120	71	26,035
Pennsylvania.....	88	117,680	6	165	195	165,600
Middle Atlantic.....	365	208,640	13	1,795	680	333,955
Ohio.....	102	118,725	5	995	267	312,835
Indiana.....	73	246,635	3	1,410	133	418,545
Illinois.....	153	270,140	24	9,855	423	456,570
Michigan.....	99	83,195	7	125	201	165,475
Wisconsin.....	¹⁶ 270	246,730	17	1,285	675	399,505
East North Central.....	697	965,425	56	13,670	1,699	1,752,930
Minnesota.....	¹⁶ 339	230,190	22	4,960	1,148	600,125
Iowa.....	150	158,845	1	100	607	414,755
Missouri.....	156	338,025	1	170	214	435,500
North Dakota.....	137	84,170	8	1,020	500	229,530
South Dakota.....	117	72,930	1	25	305	183,730
Nebraska.....	150	101,625	7	1,440	368	270,575
Kansas.....	89	40,675	2	130	334	214,100
West North Central.....	1,138	1,026,460	42	7,845	3,476	2,348,315
Delaware.....	12	25,960	-	-	14	27,570
Maryland.....	43	77,075	5	435	60	93,325
Virginia.....	77	191,400	5	2,485	159	247,880
West Virginia.....	25	62,805	3	125	77	71,985
North Carolina.....	7	187,385	9	1,785	48	303,050
South Carolina.....	2	44,015	1	155	15	70,440
Georgia.....	45	33,425	2	670	70	142,105
Florida.....	18	5,880	1	5	103	45,015
South Atlantic.....	229	627,945	26	5,660	546	1,001,370
Kentucky.....	52	131,265	1	35	91	208,800
Tennessee.....	88	65,930	3	2,510	135	118,540
Alabama.....	39	36,900	3	725	59	85,770
Mississippi.....	63	107,325	3	760	139	170,840
East South Central.....	242	341,420	10	4,030	424	583,950
Arkansas.....	48	37,040	1	200	111	62,730
Louisiana.....	15	3,240	1	195	62	12,820
Oklahoma.....	25	14,775	1	680	173	145,655
Texas.....	66	28,820	23	5,240	521	181,270
West South Central.....	154	83,875	26	6,315	867	402,475
Montana.....	84	39,045	1	225	172	73,040
Idaho.....	35	30,695	1	1,000	94	62,560
Wyoming.....	9	2,900	-	-	24	10,925
Colorado.....	42	19,465	4	165	107	54,070
New Mexico.....	1	185	2	400	32	10,240
Arizona.....	2	68,470	-	-	16	72,135
Utah.....	18	9,395	3	680	67	28,150
Nevada.....	-	-	-	-	5	305
Mountain.....	191	170,155	11	2,470	517	311,425
Washington.....	64	89,170	2	160	180	116,625
Oregon.....	36	45,120	2	100	112	68,140
California.....	42	25,160	6	715	407	116,550
Pacific.....	142	159,450	10	975	699	301,315
TOTAL (48 States).....	3,202	3,634,310	205	44,150	9,016	7,108,425
Alaska.....	-	-	-	-	2	85
Hawaii.....	4	380	2	40	21	1,730
UNITED STATES.....	3,206	3,634,690	207	44,190	9,039	7,110,240

See next page for footnote references.

- ¹Includes independent local cooperatives, federations, and centralized cooperatives.
- ²Includes members (those entitled to vote for directors) but does not include nonvoting patrons. (There is some duplication in these membership figures because many farmers belong to more than one cooperative).
- ³Preliminary data covering operations of cooperatives whose fiscal years ended during the period July 1, 1961, through June 30, 1962, with limited exceptions.
- ⁴Includes soybeans, soybean meal, and soybean oil.
- ⁵It is estimated that approximately 4,600 additional members affiliated with other types of cooperatives market dry beans. These include Colorado, 2,500; Michigan, 900; Montana, 200; and New York, 1,000.
- ⁶No individual memberships.
- ⁷Cooperatives performing specific services on a commodity are included. Incorporated local associations of a federation that performs the actual marketing or processing are counted.
- ⁸The cooperative with which this membership is affiliated has been counted in the State in which the cooperative maintains its headquarters.
- ⁹Cooperatives that are temporarily inactive because of crop failures or for other reasons are included.
- ¹⁰Membership of cooperatives marketing nuts fluctuates from year to year and is affected by the extent to which producers participate in price support or stabilization programs.
- ¹¹Includes sugar, sugarcane, sugar beets, honey, maple syrup, molasses, and sorghum.
- ¹²Includes forest products, fur pelts, hay, hops, nursery stock, tung oil, coffee, and other farm products not separately classified.
- ¹³Member-patrons.
- ¹⁴Includes a statewide federation of county wool pools. Payment is made by the federation to the pool manager who is responsible for payment to the individual wool growers.
- ¹⁵Includes cooperatives furnishing special marketing or related services.
- ¹⁶Includes incorporated local cooperatives without facilities that are affiliated with an operating regional cooperative.

Table 3. - *Memberships in marketing, farm supply, and related service cooperatives, 1950-51 to 1961-62*

Period ¹	Marketing		Farm supply		Service		Total	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent
1950-51	4,117,950	58.1	2,878,890	40.6	94,280	1.3	7,091,120	100.0
1951-52	4,229,125	57.4	3,032,550	41.2	102,030	1.4	7,363,705	100.0
1952-53	4,247,035	56.8	3,138,820	42.0	89,230	1.2	7,475,085	100.0
1953-54	4,273,350	56.1	3,252,860	42.8	82,030	1.1	7,608,240	100.0
1954-55	4,213,485	55.4	3,322,490	43.7	67,880	0.9	7,603,855	100.0
1955-56	4,223,260	54.6	3,443,610	44.6	64,865	0.8	7,731,735	100.0
1956-57	4,121,700	53.7	3,489,425	45.5	61,920	0.8	7,673,045	100.0
1957-58	3,879,675	51.8	3,543,185	47.3	63,595	0.9	7,486,455	100.0
1958-59	3,860,950	51.1	3,643,525	48.2	54,075	0.7	7,558,550	100.0
1959-60	3,621,900	49.8	3,600,465	49.5	51,090	0.7	7,273,455	100.0
1960-61	3,473,425	48.2	3,679,675	51.1	49,795	0.7	7,202,895	100.0
1961-62 ²	3,431,360	48.3	3,634,690	51.1	44,190	0.6	7,110,240	100.0

¹For years prior to 1950-51, see appendix table 6, FCS General Report 112.

²Preliminary.

or for purchasing one or more production supplies. His business with the cooperative may not be in the commodity group that represents the predominant portion of the cooperative's business volume and determines how the cooperative shall be classified in these statistics, but his membership will be included arbitrarily in the commodity group.

Minnesota continued in first place in total number of memberships with 600,125 (table 2). Illinois remained in second

place with 456,570, and Missouri moved into third place with 435,500.

Table 4 shows the number of memberships in local and regional cooperatives classified by commodity groups. Of the 9,039 cooperatives included in the 1961-62 survey, 8,256 -- or 91.3 percent -- were local associations. These local cooperatives had 4,529,945 memberships, or 63.7 percent of the total. Regional cooperatives represented 8.7 percent of the associations and accounted for 36.3 percent of the memberships.

Business Volume

The gross volume of business, including interassociation business, of these 9,039 cooperatives amounted to \$17.2 billion in 1961-62 (table 5). This was an increase of 6.3 percent over the \$16.2 billion reported in the previous year.

The total net business, after adjusting the gross figure for business done between cooperatives, amounted to \$13 billion.

This was an increase of 5 percent over the \$12.4 billion in 1960-61. This latest net-volume figure of \$13 billion is 60 percent greater than the total net volume of \$8.1 billion reported in 1950-51 (figure 1). The 1950-51 survey was the first in the revised statistical series in which cooperatives were asked to report on each of the major commodity groups they handle.

Table 4. - Number and estimated memberships of marketing, farm supply, and related service cooperatives, by specified commodity groups, for local and regional cooperatives, 1961-62¹

Commodity group (classified according to major product or function)	Cooperatives				Memberships ²			
	Local		Regional		Local		Regional	
	Number	Percent of total in each commodity group	Number	Percent of total in each commodity group	Number	Percent of total in each commodity group	Number	Percent of total in each commodity group
Beans and peas (dry edible)	7	46.7	8	53.3	4,635	46.2	5,390	53.8
Cotton and products	495	93.9	32	6.1	101,010	30.9	226,405	69.1
Dairy products	1,159	79.3	302	20.7	350,270	57.7	257,005	42.3
Fruits and vegetables	567	86.7	87	13.3	61,715	56.9	46,795	43.1
Grain ⁴	1,941	98.5	29	1.5	990,425	94.6	56,155	5.4
Livestock and products	413	91.2	40	8.8	157,100	20.0	627,980	80.0
Nuts	23	79.3	6	20.7	9,800	17.6	45,960	82.4
Poultry products	93	82.3	20	17.7	58,995	70.9	24,200	29.1
Rice	55	90.2	6	9.8	5,885	42.7	7,890	57.3
Sugar products	-	-	368	100.0	-	-	30,250	100.0
Tobacco	-	-	30	100.0	-	-	245,655	100.0
Wool and mohair	164	90.1	18	9.9	24,555	23.4	80,165	76.6
Miscellaneous	59	93.7	4	6.3	12,930	98.6	190	1.4
Total marketing	4,976	88.4	650	11.6	1,777,320	51.8	1,654,040	48.2
Farm supply	3,087	96.3	119	3.7	2,709,955	74.6	924,735	25.4
Service	193	93.2	14	6.8	42,670	96.6	1,520	3.4
Total marketing, farm supply, and service	8,256	91.3	783	8.7	4,529,945	63.7	2,580,295	36.3

¹Preliminary.

²Membership figures are greatly affected each year by the comparative importance of cooperatives in price stabilization programs, particularly in cotton, nuts, and tobacco. They are also affected by the number of members reported who may not be active patrons in a specific year.

³Includes bargaining cooperatives.

⁴Includes soybean marketing and processing cooperatives.

Table 5. - Estimated business of marketing, farm supply, and related service cooperatives, 1950-51 to 1961-62

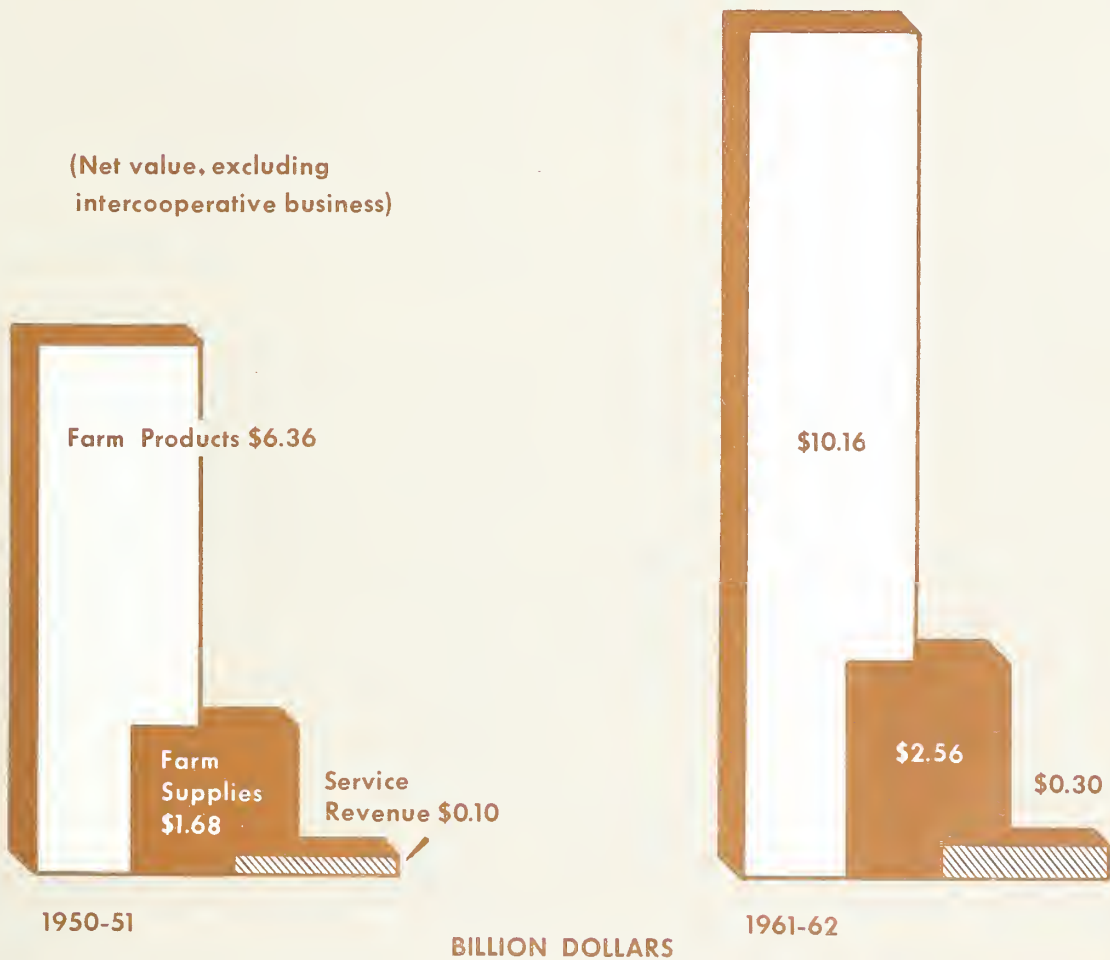
Period ¹	Gross value (includes intercooperative business)				Net value (excludes intercooperative business)			
	Farm products	Farm supplies	Services	Total	Farm products	Farm supplies	Services	Total
	\$1,000				\$1,000			
1950-51	7,984,777	2,437,521	99,958	10,522,256	6,361,766	1,685,413	99,958	8,147,137
1951-52	9,260,697	2,762,095	114,480	12,137,272	7,376,684	1,918,723	114,480	9,409,887
1952-53	9,294,945	2,866,908	141,750	12,303,603	7,365,795	2,013,768	141,750	9,521,313
1953-54	9,198,727	2,841,727	157,802	12,198,256	7,338,786	1,978,052	157,802	9,474,640
1954-55	9,347,913	2,921,859	195,522	12,465,294	7,424,743	2,021,617	195,522	9,641,882
1955-56	9,514,387	2,972,696	214,880	12,701,963	7,495,159	2,046,086	214,880	9,756,125
1956-57	10,110,115	3,152,985	234,629	13,497,729	7,998,887	2,145,939	234,629	10,379,455
1957-58 ²	10,538,742	3,269,400	246,964	14,055,106	8,318,448	2,187,490	246,964	10,752,902
1958-59 ²	11,412,483	3,549,922	272,866	15,235,271	9,103,089	2,371,061	272,866	11,747,016
1959-60 ²	11,688,409	3,659,969	298,177	15,646,555	9,329,914	2,408,157	298,177	12,036,248
1960-61 ²	12,143,722	3,744,711	305,600	16,194,033	9,631,247	2,472,286	305,600	12,409,133
1961-62 ³	12,992,656	3,914,849	302,102	17,209,607	10,160,364	2,561,338	302,102	13,023,804
	Percent				Percent			
1950-51	75.9	23.2	0.9	100.0	78.1	20.7	1.2	100.0
1951-52	76.3	22.8	0.9	100.0	78.4	20.4	1.2	100.0
1952-53	75.5	23.3	1.2	100.0	77.4	21.1	1.5	100.0
1953-54	75.4	23.3	1.3	100.0	77.4	20.9	1.7	100.0
1954-55	75.0	23.4	1.6	100.0	77.0	21.0	2.0	100.0
1955-56	74.9	23.4	1.7	100.0	76.8	21.0	2.2	100.0
1956-57	74.9	23.4	1.7	100.0	77.0	20.7	2.3	100.0
1957-58 ²	75.0	23.3	1.7	100.0	77.4	20.3	2.3	100.0
1958-59 ²	74.9	23.3	1.8	100.0	77.5	20.2	2.3	100.0
1959-60 ²	74.7	23.4	1.9	100.0	77.5	20.0	2.5	100.0
1960-61 ²	75.0	23.1	1.9	100.0	77.6	19.9	2.5	100.0
1961-62 ³	75.5	22.7	1.8	100.0	78.0	19.7	2.3	100.0

¹For years prior to 1950-51, see appendix table 7, FCS General Report 112. Data for prior years are not entirely comparable as the result of revisions made in statistical procedures in 1950-51.

²Revised.

³Preliminary.

Fig. 1--Cooperative Business Volume



This total net volume of \$13 billion included \$10.2 billion for farm products marketed, almost \$2.6 billion for farm supplies, and \$302 million for services performed for patrons (table 5). The \$10.2 billion marketing volume accounted for 78 percent of the total net business volume of cooperatives in 1961-62. This \$10.2 billion represented an increase of 5.5 percent over the \$9.6 billion in the previous year and was 60 percent more than the total net marketing volume of \$6.4 billion in 1950-51.

The net farm supply business of almost \$2.6 billion accounted for 19.7 percent of the total net business volume in 1961-62. This \$2.6 billion was up 3.6 percent over the \$2.5 billion of farm supplies reported in the previous year and was 52 percent over the \$1.7 billion reported in 1950-51.

The value of related services performed by these cooperatives amounted to \$302 million in 1961-62, a decrease of 1 percent from the \$306 million of the previous year, but better than triple the service receipts of almost \$100 million reported in 1950-51.

Table 6 shows the value of each major commodity group handled in 1961-62, irrespective of the type of cooperative handling the commodity.

An estimated total of 6,422 cooperatives marketed farm products of all types in 1961-62. This was 71 percent of the 9,039 associations in the survey. These 6,422 cooperatives included 5,604 associations whose major operation was marketing farm products, 803 associations primarily handling farm supplies, and 15 service cooperatives that were primarily performing trucking, storage, or other services related to marketing or handling farm supplies. Twenty-two mar-

keting cooperatives that were either newly organized or temporarily inactive are not included in this total.

A total of 6,982 cooperatives handled farm supplies in 1961-62, representing 77.2 percent of the total number of cooperatives in the survey. These 6,982 associations included 3,204 that were primarily handling farm supplies for their patrons in 1961-62 and 3,687 marketing and 91 service associations handling farm supplies as a sideline activity. This total does not include two newly organized farm supply cooperatives that were not yet in operation at the time of the survey.

A total of 5,495 cooperatives of all types, or 60.8 percent of the total, performed one or more services related to marketing or farm supply purchasing for their patrons in 1961-62. These 5,495 cooperatives consisted of 207 that primarily performed service activities, such as trucking, storage, drying, and similar services related to marketing farm products or selling farm supplies; 1,801 farm supply cooperatives; and 3,487 marketing cooperatives, including cotton ginning, livestock trucking, and rice and fruit drying cooperatives.

These figures indicated that 65 percent of all marketing cooperatives handled production supplies in 1961-62, and 62 percent provided specialized services, such as cotton ginning and livestock trucking, or general services, such as storage, grinding, and drying for their patrons.

Among the farm supply cooperatives, 25 percent also marketed farm products and 56 percent performed various services for their patrons.

Seven percent of the 207 service cooperatives marketed farm products for their

Table 6. - *Estimated business in specified commodity and service groups of marketing, farm supply, and related service cooperatives, 1961-62*¹

Item	Cooperatives handling		Gross business (includes intercooperative business)		Net business (excludes intercooperative business)	
	Number	Percent of total cooperatives ²	Amount	Percent	Amount	Percent
			\$1,000		\$1,000	
Products marketed for patrons						
Beans and peas (dry edible)	66	0.7	40,190	0.2	30,548	0.2
Cotton and cotton products	555	6.1	717,920	4.2	624,607	4.8
Dairy products	1,550	17.1	4,401,113	25.6	3,425,433	26.3
Fruits and vegetables	670	7.4	1,390,759	8.1	1,002,590	7.7
Grain, soybeans, soybean meal and oil	2,650	29.3	3,295,382	19.1	2,162,219	16.6
Livestock and livestock products	530	5.9	1,622,108	9.4	1,512,571	11.6
Nuts	107	1.2	130,446	0.8	117,380	0.9
Poultry products	536	5.9	502,517	2.9	423,905	3.2
Rice	61	0.7	205,427	1.2	177,684	1.4
Sugar products	66	0.7	411,036	2.4	411,036	3.2
Tobacco	31	0.3	201,003	1.2	201,003	1.5
Wool and mohair	276	3.1	24,886	0.1	24,258	0.2
Miscellaneous ³	212	2.3	49,869	0.3	47,130	0.4
Total farm products	⁴ 6,422	71.0	12,992,656	75.5	10,160,364	78.0
Supplies purchased for patrons						
Building materials	1,672	18.5	143,272	0.8	95,576	0.7
Containers	1,128	12.5	60,124	0.4	28,501	0.2
Farm machinery and equipment	1,833	20.3	105,447	0.6	75,112	0.6
Feed	4,395	48.6	1,281,360	7.4	935,631	7.2
Fertilizer	4,314	47.7	682,380	4.0	387,224	3.0
Meats and groceries	878	9.7	68,874	0.4	55,090	0.4
Petroleum products	2,781	30.8	996,256	5.8	624,688	4.8
Seed	3,900	43.1	143,006	0.8	100,969	0.8
Sprays and dusts (farm chemicals)	3,095	34.2	92,067	0.5	62,328	0.5
Other supplies	4,578	50.6	342,063	2.0	196,219	1.5
Total farm supplies	⁴ 6,982	77.2	3,914,849	22.7	2,561,338	19.7
Receipts for services						
Trucking, cotton ginning, storage, grinding, locker plants, miscellaneous	⁴ 5,495	60.8	⁵ 302,102	1.8	⁵ 302,102	2.3
Total business	⁴ 9,039	100.0	17,209,607	100.0	13,023,804	100.0

¹Preliminary.

²Number of cooperatives handling each commodity group is computed as a percentage of the total number of 9,039 cooperatives listed.

³Includes coffee, forest products, fur pelts, hay, hops, seed marketed for growers, nursery stock, tung oil, and other farm products not separately classified.

⁴Because many cooperatives do more than one type of business, these totals are less than the number that would be obtained by adding the number of cooperatives handling individual items or performing individual services.

⁵Charges for services in which no duplication occurs.

patrons, and 44 percent handled farm supplies in 1961-62.

Local and Regional Cooperatives

Table 7 shows the value of farm products marketed in 1961-62 by local and regional cooperatives classified by major commodity groups. Local cooperatives accounted for almost \$4.6 billion of the net value, or almost 45 percent of the total. Regional cooperatives accounted for \$5.6 billion of the total net value, or 55 percent.

The value of the marketing business done between cooperatives was \$2.8 billion, representing 21.8 percent of the total gross marketing volume.

Table 8 gives a similar breakdown on the value of supplies handled by local and regional cooperatives of all types. Local cooperatives accounted for \$1.97 billion of the net volume, or 77 percent of the total. Regional cooperatives accounted for \$589.5 million, or 23 percent of the total net volume of farm supplies handled by cooperatives.

The value of the supply business done between cooperatives amounted to \$1.35 billion, representing 34 percent of the total gross supply volume of \$3.9 billion.

Geographic Areas and States

The estimated value of all farm products marketed cooperatively in 1961-62

is shown by States and geographic areas in table 9 on page 21. The West North Central and East North Central areas combined accounted for 47 percent of the total net value of farm products marketed in that year by cooperatives.

The estimated value of all farm supplies purchased by patrons of marketing, farm supply, and related service cooperatives is shown by States and geographic areas in table 9 on page 25. The West North Central and East North Central areas combined accounted for almost 53 percent of all supplies purchased by patrons of farmer cooperatives in 1961-62.

The value of service receipts is shown by States and geographic areas in table 9 on page 25. The West North Central area continued to rank first with service receipts amounting to more than \$98 million, representing 32.5 percent of the total value of service receipts reported by cooperatives.

California remained in first place in the net value of the combined volume of farm products marketed, farm supplies handled, and services performed for patrons, with \$1.4 billion, representing 10.5 percent of the total net value (table 9 on page 25).

Minnesota remained in second place with a total net business volume of \$926 million, or 7.1 percent of the total. Iowa continued in third place with \$726 million and Illinois retained fourth place with almost \$700 million, representing 5.6 percent and 5.4 percent, respectively, of the total net business volume of all cooperatives in the United States.

Table 7. - *Estimated marketing business of local and regional cooperatives, by specified commodity groups, 1961-62*¹

Farm products marketed for patrons	Local	Regional		Total	
		Gross (includes intercooperative business)	Net (excludes intercooperative business)	Gross (includes intercooperative business)	Net (excludes intercooperative business)
		\$1,000			
Beans and peas (dry edible)	14,450	25,740	16,098	40,190	30,548
Cotton and products	186,463	531,457	438,144	717,920	624,607
Dairy products	1,335,411	3,065,702	2,090,022	4,401,113	3,425,433
Fruits and vegetables	568,428	822,331	434,162	1,390,759	1,002,590
Grain, soybeans, and soybean meal and oil	1,937,279	1,358,103	224,940	3,295,382	2,162,219
Livestock and livestock products	190,769	1,431,339	1,321,802	1,622,108	1,512,571
Nuts	15,111	115,335	102,269	130,446	117,380
Poultry products	207,899	294,618	216,006	502,517	423,905
Rice	46,304	159,123	131,380	205,427	177,684
Sugar products	-	411,036	411,036	411,036	411,036
Tobacco	-	201,003	201,003	201,003	201,003
Wool and mohair	6,667	18,219	17,591	24,886	24,258
Miscellaneous	43,373	6,496	3,757	49,869	47,130
Total marketing	4,552,154	8,440,502	5,608,210	12,992,656	10,160,364

¹Preliminary.

Table 8. - *Estimated supply business of local and regional cooperatives, by specified commodity groups, 1961-62¹*

Supplies purchased for patrons	Local	Regional		Total	
		Gross (includes intercooperative business)	Net (excludes intercooperative business)	Gross (includes intercooperative business)	Net (excludes intercooperative business)
		\$1,000			
Building materials	68,250	75,022	27,326	143,272	95,576
Containers and packaging supplies	22,507	37,617	5,994	60,124	28,501
Farm machinery and equipment	59,545	45,902	15,567	105,447	75,112
Feed	667,014	614,346	268,617	1,281,360	935,631
Fertilizer	282,943	399,437	104,281	682,380	387,224
Meats and groceries	52,247	16,627	2,843	68,874	55,090
Petroleum products	537,061	459,195	87,627	996,256	624,688
Seed	78,286	64,720	22,683	143,006	100,969
Sprays and dusts (farm chemicals)	48,657	43,410	13,671	92,067	62,328
Other supplies	155,320	186,743	40,899	342,063	196,219
Total farm supplies	1,971,830	1,943,019	589,508	3,914,849	2,561,338

¹Preliminary.

Table 9. - Estimates of gross and net sales¹ of farmer marketing, farm supply, and related service cooperatives² by commodity groups, geographic divisions, and States, 1961-62³

Geographic division and State	Beans and peas (dry edible)					Cotton and products					Dairy products				
	Estimated number of cooperatives handling ⁴			Value of sales ⁵		Estimated number of cooperatives handling ⁴			Value of sales ⁵		Estimated number of cooperatives handling ⁴			Value of sales	
	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercoop-erative business)	Net (excludes intercoop-erative business)	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercoop-erative business)	Net (excludes intercoop-erative business)	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercoop-erative business)	Net (excludes intercoop-erative business)
				\$1,000	\$1,000				\$1,000	\$1,000				\$1,000	\$1,000
Maine.....	-	-	-	-	-	-	-	-	-	-	3	2	5	21,623	21,623
New Hampshire.....	-	-	-	-	-	-	-	-	-	-	4	3	7	14,264	14,264
Vermont.....	-	-	-	-	-	-	-	-	-	-	14	6	20	78,105	77,324
Massachusetts.....	-	-	-	-	-	-	-	-	-	-	6	3	9	21,979	21,979
Rhode Island.....	-	-	-	-	-	-	-	-	-	-	1	2	3	8,102	8,102
Connecticut.....	-	-	-	-	-	-	-	-	-	-	5	1	6	28,427	28,427
New England.....	-	-	-	-	-	-	-	-	-	-	33	-	-	172,500	171,719
New York.....	23	-	23	5,368	3,607	-	-	-	-	-	119	9	128	493,595	360,400
New Jersey.....	-	-	-	-	-	-	-	-	-	-	4	3	7	20,905	13,098
Pennsylvania.....	1	-	1	117	117	-	-	-	-	-	44	9	53	217,682	195,286
Middle Atlantic.....	24	-	-	5,485	3,724	-	-	-	-	-	167	-	-	732,182	568,784
Ohio.....	-	-	-	-	-	-	-	-	-	-	30	6	36	156,640	144,366
Indiana.....	-	-	-	-	-	-	-	-	-	-	12	11	23	93,755	71,579
Illinois.....	-	-	-	-	-	-	-	-	-	-	38	7	45	161,538	110,640
Michigan.....	18	-	18	13,496	9,640	-	-	-	-	-	28	6	34	221,310	195,447
Wisconsin.....	-	-	-	-	-	-	-	-	-	-	283	9	292	717,751	459,277
East North Central...	18	-	-	13,496	9,640	-	-	-	-	-	391	-	-	1,350,994	981,309
Minnesota.....	-	-	-	-	-	-	-	-	-	-	397	6	403	528,446	337,986
Iowa.....	-	-	-	-	-	-	-	-	-	-	165	6	171	234,314	155,583
Missouri.....	-	-	-	-	-	2	2	4	2,217	1,978	44	4	48	91,782	91,076
North Dakota.....	1	-	1	6	6	-	-	-	-	-	33	3	36	20,058	15,391
South Dakota.....	-	-	-	-	-	-	-	-	-	-	43	3	46	37,319	33,760
Nebraska.....	-	1	1	7	7	-	-	-	-	-	37	-	37	41,779	41,779
Kansas.....	-	-	-	-	-	-	-	-	-	-	23	7	30	68,464	68,371
West North Central...	1	-	-	13	13	2	-	-	2,217	1,978	742	-	-	1,022,162	743,946
Delaware.....	-	-	-	-	-	-	-	-	-	-	-	1	1	4,110	4,110
Maryland.....	-	-	-	-	-	-	-	-	-	-	4	5	9	60,918	60,137
Virginia.....	-	-	-	-	-	-	-	-	-	-	19	4	23	71,367	71,367
West Virginia.....	-	-	-	-	-	-	-	-	-	-	4	6	10	12,028	12,028
North Carolina.....	-	-	-	-	-	1	-	1	9,398	9,398	13	-	13	39,825	39,825
South Carolina.....	-	-	-	-	-	-	-	-	-	-	4	1	5	14,820	14,820
Georgia.....	-	-	-	-	-	5	-	5	6,074	4,454	11	2	13	25,196	25,196
Florida.....	-	-	-	-	-	-	-	-	-	-	9	-	9	63,020	63,020
South Atlantic.....	-	-	-	-	-	6	-	-	15,472	13,852	64	-	-	291,284	290,503
Kentucky.....	-	-	-	-	-	-	-	-	-	-	5	6	11	35,128	30,633
Tennessee.....	-	-	-	-	-	2	-	2	4,716	4,716	7	4	11	37,995	37,200
Alabama.....	-	-	-	-	-	7	2	9	15,279	12,579	1	1	2	3,097	3,097
Mississippi.....	-	-	-	-	-	58	2	60	125,083	121,012	5	2	7	27,056	27,056
East South Central...	-	-	-	-	-	67	-	-	145,078	138,307	18	-	-	103,276	97,986
Arkansas.....	-	-	-	-	-	30	3	33	27,069	25,467	1	1	2	17,595	17,595
Louisiana.....	-	-	-	-	-	5	3	8	5,686	5,506	5	-	5	29,608	29,608
Oklahoma.....	-	-	-	-	-	61	1	62	34,333	28,859	9	4	13	39,832	39,683
Texas.....	-	-	-	-	-	323	-	323	261,767	213,327	10	2	12	115,700	114,856
West South Central...	-	-	-	-	-	419	-	-	328,855	273,159	25	-	-	202,735	201,742
Montana.....	-	2	2	240	39	-	-	-	-	-	7	1	8	4,302	3,885
Idaho.....	2	4	6	5,391	2,976	-	-	-	-	-	8	3	11	49,910	40,392
Wyoming.....	3	1	4	2,569	1,160	-	-	-	-	-	1	1	2	1,587	1,575
Colorado.....	11	1	12	2,980	2,980	-	-	-	-	-	7	2	9	26,399	25,554
New Mexico.....	1	-	1	95	95	22	4	26	26,073	21,690	-	2	2	1,845	1,001
Arizona.....	-	-	-	-	-	4	5	9	45,521	40,307	3	1	4	24,099	23,255
Utah.....	-	-	-	-	-	-	-	-	-	-	10	-	10	37,937	37,937
Nevada.....	-	-	-	-	-	-	1	1	1,362	1,362	3	-	3	2,603	2,603
Mountain.....	17	-	-	11,275	7,250	26	-	-	72,956	63,359	39	-	-	148,682	136,202
Washington.....	3	-	3	2,056	2,056	-	-	-	-	-	18	2	20	116,071	62,433
Oregon.....	-	2	2	377	377	-	-	-	-	-	24	3	27	54,574	41,830
California.....	3	-	3	7,488	7,488	35	1	36	153,342	133,952	27	1	28	203,620	125,946
Pacific.....	6	-	-	9,921	9,921	35	-	-	153,342	133,952	69	-	-	374,265	230,209
TOTAL (48 States)...	66	-	-	40,190	30,548	555	-	-	717,920	624,607	1,548	-	-	4,398,080	3,422,400
Alaska.....	-	-	-	-	-	-	-	-	-	-	2	-	2	(6)	(6)
Hawaii.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
UNITED STATES.....	66	-	-	40,190	30,548	555	-	-	717,920	624,607	1,550	-	-	4,398,080	3,422,400

See end of table for footnote references.
Table continued on following page.

Table 9. - Estimates of gross and net sales¹ of farmer marketing, farm supply, and related service cooperatives² by commodity groups, geographic divisions, and States, 1961-62:

Geographic division and State	Fruits and vegetables					Grain, soybeans, meal, and oil					Livestock and livestock products				
	Estimated number of cooperatives handling ³			Value of sales		Estimated number of cooperatives handling ³			Value of sales ³		Estimated number of cooperatives handling ³			Value of sales	
	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes intercoop- erative business)	Net (excludes intercoop- erative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes intercoop- erative business)	Net (excludes intercoop- erative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes intercoop- erative business)	Net (excludes intercoop- erative business)
				\$1,000	\$1,000				\$1,000	\$1,000				\$1,000	\$1,000
Maine.....	8	-	8	5,341	5,341	1	1	2	374	374	-	-	-	-	-
New Hampshire.....	2	-	2	959	959	-	-	-	-	-	-	-	-	-	-
Vermont.....	1	-	1	2	2	-	-	-	-	-	1	-	1	3	3
Massachusetts.....	2	-	2	10,331	10,331	1	-	1	(7)	(7)	1	-	1	850	850
Rhode Island.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Connecticut.....	3	-	3	897	897	-	-	-	-	-	1	-	1	38	38
New England.....	16	-	-	17,530	17,530	2	-	-	374	374	3	-	-	891	891
New York.....	25	1	26	59,155	59,155	82	-	82	8,582	5,564	3	-	3	19,590	19,590
New Jersey.....	18	2	20	21,719	21,719	11	1	12	992	929	3	-	3	4,540	4,540
Pennsylvania.....	16	3	19	41,595	41,595	20	2	22	2,143	1,366	8	3	11	3,404	3,402
Middle Atlantic.....	59	-	-	122,469	122,469	113	-	-	11,717	7,859	14	-	-	27,534	27,532
Ohio.....	15	2	17	15,445	15,387	174	2	176	233,382	134,792	6	2	8	166,398	161,434
Indiana.....	3	1	4	438	438	102	3	105	213,299	123,641	4	5	9	132,457	131,412
Illinois.....	8	1	9	2,543	2,543	197	3	200	335,790	251,182	24	4	28	195,722	184,533
Michigan.....	32	2	34	32,129	32,129	67	3	70	62,222	33,567	8	2	10	41,466	41,465
Wisconsin.....	6	2	8	13,250	13,250	42	2	44	4,993	4,757	92	3	95	72,008	47,379
East North Central...	64	-	-	63,805	63,747	582	-	-	849,686	547,939	134	-	-	608,051	566,223
Minnesota.....	7	-	7	2,438	2,438	232	4	236	264,392	185,835	160	5	165	226,774	175,478
Iowa.....	3	-	3	530	530	295	2	297	304,075	207,025	40	9	49	131,848	131,338
Missouri.....	6	2	8	1,722	1,722	89	2	91	74,248	52,024	27	3	30	73,738	73,294
North Dakota.....	2	-	2	1,373	1,373	289	2	291	264,573	198,558	33	5	38	43,812	39,785
South Dakota.....	-	-	-	-	-	144	5	149	125,112	86,529	5	6	11	25,673	24,767
Nebraska.....	1	-	1	907	907	193	1	194	150,240	110,876	5	7	12	98,280	98,266
Kansas.....	1	-	1	203	203	253	6	259	411,793	248,653	4	5	9	18,768	18,560
West North Central...	20	-	-	7,173	7,173	1,495	-	-	1,594,433	1,089,500	274	-	-	618,893	561,488
Delaware.....	2	-	2	1,160	1,160	10	2	12	4,944	4,454	-	-	-	-	-
Maryland.....	3	-	3	819	819	16	3	19	14,734	9,902	-	-	-	-	-
Virginia.....	11	-	11	2,568	2,568	15	-	15	13,894	11,540	25	-	25	18,529	17,090
West Virginia.....	1	-	1	13	13	2	1	3	477	428	10	2	12	2,719	2,555
North Carolina.....	10	-	10	2,334	2,334	2	-	2	2,925	2,781	4	-	4	3,235	3,213
South Carolina.....	7	1	8	2,614	2,614	1	1	2	732	696	3	1	4	592	586
Georgia.....	3	-	3	708	708	6	-	6	3,737	2,860	1	-	1	799	799
Florida.....	64	1	65	245,682	165,062	2	2	4	1,241	763	2	-	2	4,548	4,548
South Atlantic.....	101	-	-	255,898	175,278	54	-	-	42,684	33,424	45	-	-	30,422	28,791
Kentucky.....	5	-	5	86	86	1	1	2	306	257	13	5	18	25,007	21,769
Tennessee.....	5	-	5	1,219	1,219	2	-	2	1,047	500	3	-	3	3,996	3,996
Alabama.....	3	-	3	74	74	8	2	10	6,735	1,898	7	1	8	6,279	6,279
Mississippi.....	1	-	1	10	10	16	-	16	7,878	6,492	1	-	1	13,222	13,222
East South Central...	14	-	-	1,389	1,389	27	-	-	15,966	9,147	24	-	-	48,504	45,266
Arkansas.....	7	1	8	2,276	2,276	10	-	10	35,630	31,743	2	1	3	425	366
Louisiana.....	7	-	7	959	959	2	-	2	595	595	-	2	2	525	447
Oklahoma.....	2	-	2	12	12	93	3	96	216,537	105,700	2	3	5	22,601	21,713
Texas.....	15	1	16	4,456	4,450	96	2	98	194,049	107,789	5	3	8	42,989	39,343
West South Central...	31	-	-	7,703	7,697	201	-	-	446,811	245,827	9	-	-	66,540	61,869
Montana.....	2	-	2	708	708	53	2	55	88,066	48,888	4	6	10	25,717	25,343
Idaho.....	7	1	8	13,009	13,009	10	6	16	29,702	18,425	7	1	8	5,916	5,916
Wyoming.....	-	-	-	-	-	7	2	9	5,487	2,896	-	2	2	7,243	7,243
Colorado.....	20	-	20	13,624	8,663	28	5	33	47,867	32,808	2	3	5	52,687	52,687
New Mexico.....	3	-	3	1,010	1,010	6	1	7	7,114	3,517	1	2	3	4,734	4,695
Arizona.....	6	3	9	14,759	4,121	1	-	1	10	10	-	1	1	6,804	6,804
Utah.....	10	-	10	1,998	1,998	5	-	5	3,274	1,722	2	-	2	26,553	26,553
Nevada.....	-	-	-	-	-	-	-	-	-	-	-	2	2	1,716	1,716
Mountain.....	48	-	-	45,108	29,509	110	-	-	181,520	108,266	16	-	-	131,370	130,957
Washington.....	52	2	54	76,472	62,951	38	2	40	102,198	85,834	4	-	4	3,443	3,443
Oregon.....	23	4	27	82,227	65,856	20	3	23	40,254	24,366	2	2	4	2,436	2,436
California.....	232	-	232	707,601	445,901	7	1	8	9,693	9,637	3	1	4	80,489	80,140
Pacific.....	307	-	-	866,300	574,708	65	-	-	152,145	119,837	9	-	-	86,368	86,019
TOTAL (48 States)...	660	-	-	1,387,375	999,500	2,649	-	-	3,295,336	2,162,173	528	-	-	1,618,573	1,509,036
Alaska.....	1	-	1	(6)	(6)	1	-	1	(6)	(6)	-	-	-	-	-
Hawaii.....	9	1	10	3,132	2,838	-	-	-	-	-	2	-	2	(6)	(6)
UNITED STATES.....	670	-	-	1,390,507	1,002,338	2,650	-	-	3,295,336	2,162,173	530	-	-	1,618,573	1,509,036

See end of table for footnote references.
Table continued on following page.

Table 9. - Estimates of gross and net sales¹ of farmer marketing, farm supply, and related service cooperatives² by commodity groups, geographic divisions, and States, 1961-62³

Geographic division and State	Nuts					Poultry products					Rice				
	Estimated number of cooperatives handling ⁴			Value of sales ⁵		Estimated number of cooperatives handling ⁴			Value of sales		Estimated number of cooperatives handling ⁴			Value of sales ⁵	
	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes intercoop- erative business)	Net (excludes intercoop- erative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes intercoop- erative business)	Net (excludes intercoop- erative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes intercoop- erative business)	Net (excludes intercoop- erative business)
				\$1,000	\$1,000				\$1,000	\$1,000				\$1,000	\$1,000
Maine.....	-	-	-	-	-	2	1	3	894	894	-	-	-	-	-
New Hampshire.....	-	-	-	-	-	-	3	3	2,095	2,041	-	-	-	-	-
Vermont.....	-	-	-	-	-	1	1	2	140	140	-	-	-	-	-
Massachusetts.....	-	-	-	-	-	2	1	3	7,078	6,828	-	-	-	-	-
Rhode Island.....	-	-	-	-	-	-	1	1	1,479	1,479	-	-	-	-	-
Connecticut.....	-	-	-	-	-	4	3	7	4,211	3,997	-	-	-	-	-
New England.....	-	-	-	-	-	9	-	-	15,897	15,379	-	-	-	-	-
New York.....	-	-	-	-	-	9	-	9	25,704	25,365	-	-	-	-	-
New Jersey.....	-	-	-	-	-	14	2	16	22,728	20,857	-	-	-	-	-
Pennsylvania.....	-	-	-	-	-	12	3	15	14,278	13,849	-	-	-	-	-
Middle Atlantic.....	-	-	-	-	-	35	-	-	62,710	60,071	-	-	-	-	-
Ohio.....	-	-	-	-	-	11	1	12	29,034	18,568	-	-	-	-	-
Indiana.....	-	-	-	-	-	4	-	4	960	960	-	-	-	-	-
Illinois.....	-	-	-	-	-	5	1	6	80	80	-	-	-	-	-
Michigan.....	-	-	-	-	-	15	-	15	4,365	4,365	-	-	-	-	-
Wisconsin.....	-	-	-	-	-	15	1	16	19,606	17,792	-	-	-	-	-
East North Central....	-	-	-	-	-	50	-	-	54,045	41,765	-	-	-	-	-
Minnesota.....	-	-	-	-	-	95	2	97	58,741	37,275	-	-	-	-	-
Iowa.....	-	-	-	-	-	21	1	22	14,146	13,896	-	-	-	-	-
Missouri.....	46	-	46	117	117	127	-	127	13,820	4,796	-	-	-	-	-
North Dakota.....	-	-	-	-	-	11	1	12	709	551	-	-	-	-	-
South Dakota.....	-	-	-	-	-	25	1	26	6,844	6,687	-	-	-	-	-
Nebraska.....	-	-	-	-	-	36	1	37	9,780	7,209	-	-	-	-	-
Kansas.....	-	1	1	139	21	16	-	16	3,208	3,208	-	-	-	-	-
West North Central....	46	-	-	256	138	331	-	-	107,248	73,622	-	-	-	-	-
Delaware.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maryland.....	-	-	-	-	-	1	1	2	1,841	1,841	-	-	-	-	-
Virginia.....	1	-	1	6	6	10	1	11	25,842	25,413	-	-	-	-	-
West Virginia.....	-	-	-	-	-	1	3	4	5,395	5,395	-	-	-	-	-
North Carolina.....	2	1	3	232	232	9	1	10	15,982	15,355	-	-	-	-	-
South Carolina.....	-	1	1	23	23	3	1	4	2,117	1,978	-	-	-	-	-
Georgia.....	13	-	13	40,128	38,908	8	1	9	34,836	34,765	-	-	-	-	-
Florida.....	2	1	3	6,902	6,863	4	-	4	4,415	4,415	-	-	-	-	-
South Atlantic.....	18	-	-	47,291	46,032	36	-	-	90,428	89,162	-	-	-	-	-
Kentucky.....	-	-	-	-	-	1	-	1	24	24	-	-	-	-	-
Tennessee.....	1	1	2	16	16	1	-	1	42	42	-	-	-	-	-
Alabama.....	2	1	3	1,986	1,750	6	2	8	24,573	24,323	-	-	-	-	-
Mississippi.....	3	1	4	799	170	14	1	15	8,982	8,553	3	-	3	3,266	3,266
East South Central....	6	-	-	2,801	1,936	22	-	-	33,621	32,942	3	-	-	3,266	3,266
Arkansas.....	-	1	1	232	35	2	-	2	4,314	4,314	16	-	16	50,598	50,598
Louisiana.....	-	1	1	741	111	1	-	1	141	141	18	-	18	15,498	11,253
Oklahoma.....	5	2	7	9,588	8,880	11	-	11	1,803	1,803	-	-	-	-	-
Texas.....	4	1	5	3,860	3,702	13	1	14	7,117	3,689	18	1	19	69,854	46,356
West South Central....	9	-	-	14,421	12,728	27	-	-	13,375	9,947	52	-	-	135,950	108,207
Montana.....	-	-	-	-	-	1	-	1	63	63	-	-	-	-	-
Idaho.....	-	-	-	-	-	1	2	3	1,130	1,085	-	-	-	-	-
Wyoming.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Colorado.....	-	-	-	-	-	3	-	3	3,791	3,791	-	-	-	-	-
New Mexico.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Arizona.....	-	1	1	63	63	-	-	-	-	-	-	-	-	-	-
Utah.....	-	-	-	-	-	4	-	4	17,244	10,301	-	-	-	-	-
Nevada.....	-	-	-	-	-	1	-	1	60	60	-	-	-	-	-
Mountain.....	-	-	-	63	63	10	-	-	22,288	15,300	-	-	-	-	-
Washington.....	-	1	1	122	122	1	1	2	18,667	17,921	-	-	-	-	-
Oregon.....	5	-	5	3,035	3,035	2	3	5	13,768	11,312	-	-	-	-	-
California.....	23	-	23	62,457	53,326	12	1	13	69,493	55,507	6	-	6	66,211	66,211
Pacific.....	28	-	-	65,614	56,483	15	-	-	101,928	84,740	6	-	-	66,211	66,211
TOTAL (48 States)...	107	-	-	130,446	117,380	535	-	-	501,540	422,928	61	-	-	205,427	177,684
Alaska.....	-	-	-	-	-	-	1	1	(6)	(6)	-	-	-	-	-
Hawaii.....	-	-	-	-	-	1	-	1	(6)	(6)	-	-	-	-	-
UNITED STATES.....	107	-	-	130,446	117,380	536	-	-	501,540	422,928	61	-	-	205,427	177,684

See end of table for footnote references.
Table continued on following page.

Table 9. - Estimates of gross and net sales¹ of farmer marketing, farm supply, and related service cooperatives² by commodity groups, geographic divisions, and States, 1961-62³

Geographic division and State	Sugar products					Tobacco					Wool and mohair				
	Estimated number of cooperatives handling ⁴			Value of sales		Estimated number of cooperatives handling ⁴			Value of sales ⁵		Estimated number of cooperatives handling ⁴			Value of sales	
	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes intercoop- erative business)	Net (excludes intercoop- erative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes intercoop- erative business)	Net (excludes intercoop- erative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes intercoop- erative business)	Net (excludes intercoop- erative business)
				\$1,000	\$1,000				\$1,000	\$1,000				\$1,000	\$1,000
Maine.....	-	-	-	-	-	-	-	-	-	-	1	1	2	70	70
New Hampshire.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Vermont.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Massachusetts.....	1	-	1	8	8	1	-	1	1,440	1,440	2	-	2	(8)	(8)
Rhode Island.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Connecticut.....	-	-	-	-	-	-	1	1	1,759	1,759	-	-	-	-	-
New England.....	1	-	-	8	8	1	-	-	3,199	3,199	3	-	-	70	70
New York.....	1	-	1	300	300	-	-	-	-	-	3	2	5	64	41
New Jersey.....	-	-	-	-	-	-	-	-	-	-	1	-	1	37	37
Pennsylvania.....	-	-	-	-	-	-	-	-	-	-	29	-	29	507	507
Middle Atlantic.....	1	-	-	300	300	-	-	-	-	-	33	-	-	608	585
Ohio.....	2	-	2	777	777	-	1	1	1,635	1,635	2	-	2	1,090	1,090
Indiana.....	-	-	-	-	-	-	2	2	1,619	1,619	1	-	1	854	854
Illinois.....	-	-	-	-	-	-	-	-	-	-	2	1	3	25	25
Michigan.....	7	1	8	11,959	11,959	-	-	-	-	-	2	2	4	88	88
Wisconsin.....	1	-	1	695	695	2	-	2	2,222	2,222	1	-	1	551	551
East North Central.....	10	-	-	13,431	13,431	2	-	-	5,476	5,476	8	-	-	2,608	2,608
Minnesota.....	2	-	2	1,750	1,750	-	-	-	-	-	3	1	4	1,688	1,688
Iowa.....	1	-	1	8,104	8,104	-	-	-	-	-	-	1	1	1,226	1,226
Missouri.....	-	-	-	-	-	-	1	1	545	545	65	-	65	905	708
North Dakota.....	-	1	1	913	913	-	-	-	-	-	4	-	4	596	596
South Dakota.....	1	-	1	547	547	-	-	-	-	-	2	1	3	3,672	3,672
Nebraska.....	3	-	3	14,204	14,204	-	-	-	-	-	-	2	2	1,118	1,118
Kansas.....	1	-	1	520	520	-	-	-	-	-	-	1	1	1,023	1,023
West North Central.....	8	-	-	26,038	26,038	-	-	-	545	545	74	-	-	10,228	10,031
Delaware.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maryland.....	-	-	-	-	-	2	-	2	4,944	4,944	-	-	-	-	-
Virginia.....	-	-	-	-	-	5	4	9	13,300	13,300	21	-	21	658	658
West Virginia.....	-	-	-	-	-	-	1	1	272	272	38	-	38	488	260
North Carolina.....	-	-	-	-	-	5	1	6	76,031	76,031	-	-	-	-	-
South Carolina.....	-	-	-	-	-	-	3	3	11,676	11,676	1	-	1	8	8
Georgia.....	-	-	-	-	-	-	1	1	9,579	9,579	-	-	-	-	-
Florida.....	1	-	1	34	34	1	1	2	3,212	3,212	-	-	-	-	-
South Atlantic.....	1	-	-	34	34	13	-	-	119,014	119,014	60	-	-	1,154	926
Kentucky.....	1	-	1	30	30	8	1	9	61,566	61,566	3	1	4	369	189
Tennessee.....	-	-	-	-	-	7	3	10	11,203	11,203	21	-	21	352	352
Alabama.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mississippi.....	-	-	-	-	-	-	-	-	-	-	9	-	9	150	150
East South Central.....	1	-	-	30	30	15	-	-	72,769	72,769	33	-	-	871	691
Arkansas.....	-	-	-	-	-	-	-	-	-	-	1	1	2	38	38
Louisiana.....	9	-	9	20,677	20,677	-	-	-	-	-	3	-	3	63	63
Oklahoma.....	-	-	-	-	-	-	-	-	-	-	-	1	1	162	162
Texas.....	-	-	-	-	-	-	-	-	-	-	2	1	3	647	647
West South Central.....	9	-	-	20,677	20,677	-	-	-	-	-	6	-	-	910	910
Montana.....	5	1	6	16,720	16,720	-	-	-	-	-	21	1	22	1,632	1,632
Idaho.....	10	3	13	23,720	23,720	-	-	-	-	-	20	2	22	957	957
Wyoming.....	2	-	2	5,440	5,440	-	-	-	-	-	6	1	7	1,043	1,043
Colorado.....	2	-	2	36,232	36,232	-	-	-	-	-	2	2	4	446	446
New Mexico.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Arizona.....	-	1	1	5	5	-	-	-	-	-	1	-	1	38	38
Utah.....	10	-	10	7,171	7,171	-	-	-	-	-	5	-	5	1,651	1,651
Nevada.....	-	-	-	-	-	-	-	-	-	-	2	-	2	34	34
Mountain.....	29	-	-	89,288	89,288	-	-	-	-	-	57	-	-	5,801	5,801
Washington.....	1	-	1	13,650	13,650	-	-	-	-	-	-	1	1	193	193
Oregon.....	1	1	2	7,275	7,275	-	-	-	-	-	1	-	1	361	361
California.....	4	-	4	240,305	240,305	-	-	-	-	-	1	1	2	2,055	2,055
Pacific.....	6	-	-	261,230	261,230	-	-	-	-	-	2	-	-	2,609	2,609
TOTAL (48 States)....	66	-	-	411,036	411,036	31	-	-	201,003	201,003	276	-	-	24,859	24,231
Alaska.....	-	-	-	-	-	-	-	-	-	-	-	1	1	(6)	(6)
Hawaii.....	-	1	1	(10)	(10)	-	-	-	-	-	-	1	1	(6)	(6)
UNITED STATES.....	66	-	-	411,036	411,036	31	-	-	201,003	201,003	276	-	-	24,859	24,231

See end of table for footnote references.
Table continued on following page.

Table 9. - Estimates of gross and net sales¹ of farmer marketing, farm supply, and related service cooperatives² by commodity groups, geographic divisions, and States, 1961-62³

Geographic division and State	Miscellaneous ¹¹					Total farm products marketed						Building materials				
	Estimated number of cooperatives handling ⁴			Value of sales		Estimated number of cooperatives handling ⁴			Value of sales ⁵		Total in State	Estimated number of cooperatives handling ⁴			Value of sales	
	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercoop-erative business)	Net (excludes intercoop-erative business)	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercoop-erative business)	Net (excludes intercoop-erative business)		Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercoop-erative business)	Net (excludes intercoop-erative business)
				\$1,000	\$1,000				\$1,000	\$1,000					\$1,000	\$1,000
Maine.....	-	-	-	-	-	11	4	15	28,302	28,302		3	1	4	38	23
New Hampshire.....	-	-	-	-	-	6	6	12	17,318	17,264		-	1	1	1	1
Vermont.....	-	-	-	-	-	15	7	22	78,250	77,469		1	1	2	7	7
Massachusetts.....	-	-	-	-	-	15	4	19	41,686	41,436		6	1	7	210	138
Rhode Island.....	-	-	-	-	-	1	3	4	9,581	9,581		-	-	-	-	-
Connecticut.....	-	-	-	-	-	10	5	15	35,332	35,118		7	1	8	75	75
New England.....	-	-	-	-	-	58	-	-	210,469	209,170		17	-	-	331	244
New York.....	26	-	26	1,916	1,881	242	12	254	614,274	475,903		190	1	191	10,042	4,444
New Jersey.....	1	-	1	206	206	48	6	54	71,127	61,386		15	1	16	1,321	570
Pennsylvania.....	2	-	2	288	288	123	17	140	280,014	256,410		55	3	58	3,457	1,141
Middle Atlantic.....	29	-	-	2,410	2,375	413	-	-	965,415	793,699		260	-	-	14,820	6,155
Ohio.....	4	-	4	610	610	237	14	251	605,011	478,659		121	-	121	7,788	5,085
Indiana.....	29	-	29	134	134	122	22	144	443,516	330,637		98	2	100	19,101	11,247
Illinois.....	5	1	6	601	601	271	16	287	696,299	549,604		121	3	124	9,271	5,148
Michigan.....	5	-	5	436	436	147	15	162	387,471	329,096		61	4	65	6,699	3,903
Wisconsin.....	6	-	6	6,044	6,044	432	16	448	837,120	551,967		109	2	111	3,545	2,355
East North Central....	49	-	-	7,825	7,825	1,209	-	-	2,969,417	2,239,963		510	-	-	46,404	27,738
Minnesota.....	7	-	7	102	102	808	18	826	1,084,331	742,552		66	4	70	5,824	4,865
Iowa.....	3	-	3	55	55	485	19	504	694,298	517,757		219	7	226	19,427	16,934
Missouri.....	39	-	39	1,063	1,063	181	14	195	260,157	227,323		71	1	72	4,752	2,746
North Dakota.....	1	1	2	101	29	356	12	368	332,141	257,202		39	3	42	4,576	4,560
South Dakota.....	6	1	7	645	609	191	16	207	199,812	156,571		51	5	56	5,517	5,121
Nebraska.....	2	1	3	658	631	238	12	250	316,973	274,997		73	3	76	5,664	3,996
Kansas.....	3	-	3	58	58	272	18	290	504,176	340,617		76	3	79	5,188	3,082
West North Central....	61	-	-	2,682	2,547	2,531	-	-	3,391,888	2,517,019		595	-	-	50,948	41,304
Delaware.....	-	-	-	-	-	12	2	14	10,214	9,724		-	-	-	-	-
Maryland.....	4	-	4	241	241	29	7	36	83,497	77,884		6	-	6	132	132
Virginia.....	1	-	1	3	3	96	9	105	146,167	141,945		11	2	13	2,203	849
West Virginia.....	1	-	1	35	35	52	11	63	21,427	20,986		2	1	3	29	29
North Carolina.....	2	-	2	10	10	38	3	41	149,972	149,179		1	2	3	3,023	1,365
South Carolina.....	-	-	-	-	-	15	5	20	32,582	32,401		1	1	2	1,020	728
Georgia.....	1	-	1	414	414	38	4	42	121,471	117,683		11	1	12	810	311
Florida.....	2	-	2	56	56	85	3	88	329,110	247,973		2	-	2	28	28
South Atlantic.....	11	-	-	759	759	365	-	-	894,440	797,775		34	-	-	7,245	3,442
Kentucky.....	-	-	-	-	-	39	14	53	122,516	114,554		6	-	6	93	93
Tennessee.....	3	-	3	66	66	51	8	59	60,652	59,310		33	1	34	1,908	1,259
Alabama.....	1	-	1	108	108	26	6	32	58,131	50,108		5	1	6	71	48
Mississippi.....	3	-	3	1,521	1,521	106	5	111	187,967	181,452		17	2	19	489	201
East South Central....	7	-	-	1,695	1,695	222	-	-	429,266	405,424		61	-	-	2,561	1,601
Arkansas.....	-	-	-	-	-	65	7	72	138,177	132,432		22	3	25	1,890	817
Louisiana.....	-	-	-	-	-	48	5	53	74,493	69,360		5	-	5	133	118
Oklahoma.....	4	-	4	202	202	155	13	168	325,070	207,014		29	3	32	2,243	1,511
Texas.....	7	-	7	549	549	450	11	461	700,988	534,708		11	2	13	292	42
West South Central....	11	-	-	751	751	718	-	-	1,238,728	943,514		67	-	-	4,558	2,488
Montana.....	1	1	2	82	37	88	13	101	137,530	97,315		17	1	18	797	797
Idaho.....	7	3	10	2,056	2,051	61	18	79	131,791	108,531		9	3	12	710	271
Wyoming.....	3	-	3	42	42	16	7	23	23,411	19,399		2	-	2	52	52
Colorado.....	-	-	-	-	-	65	12	77	184,026	163,161		12	1	13	927	552
New Mexico.....	-	-	-	-	-	29	9	38	40,871	32,008		2	1	3	69	33
Arizona.....	-	-	-	-	-	14	12	26	91,299	74,603		2	1	3	1,266	825
Utah.....	3	-	3	593	593	48	-	48	96,421	87,926		6	1	7	337	204
Nevada.....	-	-	-	-	-	5	3	8	5,775	5,775		-	-	-	-	-
Mountain.....	14	-	-	2,773	2,723	326	-	-	711,124	588,718		50	-	-	4,158	2,734
Washington.....	6	2	8	4,501	4,038	119	10	129	337,373	252,641		26	2	28	2,555	1,718
Oregon.....	11	1	12	4,137	2,891	82	15	97	208,444	159,739		20	2	22	1,677	799
California.....	10	1	11	20,202	19,392	362	6	368	1,622,956	1,239,860		29	2	31	7,463	6,801
Pacific.....	27	-	-	28,840	26,321	563	-	-	2,168,773	1,652,240		75	-	-	11,695	9,318
TOTAL (48 States)...	209	-	-	47,735	44,996	6,405	-	-	12,979,520	10,147,522		1,669	-	-	142,720	95,024
Alaska.....	-	-	-	-	-	2	2	4	3,385	3,385		1	-	1	(6)	(6)
Hawaii.....	3	-	3	2,134	2,134	15	3	18	9,751	9,457		2	-	2	(6)	(6)
UNITED STATES.....	212	-	-	49,869	47,130	6,422	-	-	12,992,656	10,160,364		1,672	-	-	142,720	95,024

See end of table for footnote references.
Table continued on following page.

Table 9. - Estimates of gross and net sales¹ of farmer marketing, farm supply, and related service cooperatives² by commodity groups, geographic divisions, and States, 1961-62³

Geographic division and State	Containers and packaging supplies						Farm machinery and equipment						Feed					
	Estimated number of cooperatives handling ⁴			Value of sales		Estimated number of cooperatives handling ⁴			Value of sales		Estimated number of cooperatives handling ⁴			Value of sales				
	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercooperative business)	Net (excludes intercooperative business)	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercooperative business)	Net (excludes intercooperative business)	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercooperative business)	Net (excludes intercooperative business)			
																\$1,000	\$1,000	\$1,000
Maine.....	6	1	7	1,910	1,910	3	2	5	389	386	4	2	6	10,004	8,966			
New Hampshire.....	2	2	4	12	12	2	2	4	11	11	1	3	4	3,817	3,430			
Vermont.....	4	2	6	252	252	4	3	7	151	151	5	2	7	6,276	6,109			
Massachusetts.....	7	-	7	160	160	4	4	8	156	112	11	-	11	16,135	13,961			
Rhode Island.....	-	-	-	-	-	-	1	1	(12)	(12)	-	2	2	1,381	1,265			
Connecticut.....	3	1	4	63	63	7	1	8	222	222	11	3	14	17,166	15,515			
New England.....	22	-	-	2,397	2,397	20	-	-	929	882	32	-	-	54,779	49,246			
New York.....	200	2	202	920	658	198	4	202	10,863	5,791	204	1	205	149,191	100,684			
New Jersey.....	32	1	33	1,276	1,228	19	3	22	1,839	897	21	1	22	39,919	30,625			
Pennsylvania.....	59	1	60	1,053	737	66	6	72	3,527	2,575	80	3	83	73,564	53,179			
Middle Atlantic.....	291	-	-	3,249	2,623	283	-	-	16,229	9,263	305	-	-	262,674	184,488			
Ohio.....	19	-	19	829	702	98	4	102	8,156	5,749	186	2	188	50,077	34,409			
Indiana.....	4	1	5	65	58	86	5	91	7,857	5,661	106	1	107	50,713	28,058			
Illinois.....	29	2	31	325	319	78	5	83	3,323	2,396	227	3	230	57,887	39,662			
Michigan.....	24	1	25	877	871	47	4	51	1,974	1,678	102	6	108	27,028	20,219			
Wisconsin.....	26	2	28	574	400	138	5	143	8,613	6,303	251	8	259	56,554	39,803			
East North Central.....	102	-	-	2,670	2,350	447	-	-	29,923	21,787	872	-	-	242,259	162,151			
Minnesota.....	66	3	69	2,004	550	180	2	182	7,959	5,298	576	6	582	65,760	47,154			
Iowa.....	28	3	31	233	164	100	6	106	3,232	2,654	375	11	386	88,937	62,920			
Missouri.....	12	3	15	130	122	58	4	62	4,125	2,567	172	2	174	81,264	48,754			
North Dakota.....	9	2	11	138	63	87	2	89	3,696	1,719	273	10	283	8,736	5,486			
South Dakota.....	7	3	10	89	48	51	2	53	2,572	1,514	185	12	197	13,841	10,357			
Nebraska.....	10	3	13	325	76	84	3	87	4,070	2,994	216	4	220	20,359	16,090			
Kansas.....	6	3	9	229	119	82	3	85	3,684	2,691	252	9	261	36,961	29,135			
West North Central.....	138	-	-	3,148	1,142	642	-	-	29,338	19,437	2,049	-	-	315,858	219,896			
Delaware.....	1	1	2	32	32	-	-	-	-	-	10	2	12	5,823	4,918			
Maryland.....	2	-	2	9	9	7	1	8	1,284	1,284	34	2	36	20,721	14,571			
Virginia.....	11	-	11	132	132	10	3	13	1,610	1,399	65	-	65	32,989	26,657			
West Virginia.....	1	-	1	1	1	2	3	5	88	88	24	1	25	7,437	5,809			
North Carolina.....	7	-	7	181	151	4	3	7	2,536	1,894	6	2	8	27,809	20,369			
South Carolina.....	2	1	3	296	284	3	2	5	410	356	3	1	4	7,791	5,406			
Georgia.....	4	-	4	44	44	17	1	18	961	461	44	1	45	21,649	10,261			
Florida.....	16	-	16	6,342	1,115	7	1	8	718	572	13	1	14	3,706	2,583			
South Atlantic.....	44	-	-	7,037	1,768	50	-	-	7,607	6,054	199	-	-	127,925	90,574			
Kentucky.....	3	1	4	12	12	7	3	10	414	178	45	2	47	13,920	10,844			
Tennessee.....	10	-	10	63	63	47	4	51	2,079	1,900	88	1	89	16,959	10,725			
Alabama.....	4	-	4	51	51	7	2	9	180	151	38	1	39	12,475	7,703			
Mississippi.....	30	-	30	487	487	23	2	25	890	683	57	3	60	12,445	5,526			
East South Central.....	47	-	-	613	613	84	-	-	3,563	2,912	228	-	-	55,799	34,798			
Arkansas.....	16	1	17	545	532	18	4	22	570	331	42	3	45	25,249	11,935			
Louisiana.....	11	-	11	144	144	4	-	4	67	62	18	1	19	1,522	924			
Oklahoma.....	58	1	59	1,338	898	21	3	24	941	692	131	6	137	17,520	12,428			
Texas.....	241	2	243	9,593	6,937	67	3	70	1,009	937	215	5	220	23,366	19,981			
West South Central.....	326	-	-	11,620	8,511	110	-	-	2,587	2,022	406	-	-	67,657	45,268			
Montana.....	3	-	3	7	7	29	1	30	1,559	567	54	3	57	4,378	3,518			
Idaho.....	7	1	8	121	119	19	4	23	1,720	1,426	26	6	32	4,578	4,146			
Wyoming.....	5	-	5	81	81	3	1	4	60	30	12	2	14	753	725			
Colorado.....	17	1	18	1,576	993	29	1	30	819	642	45	1	46	6,852	5,505			
New Mexico.....	15	2	17	861	571	3	1	4	158	157	7	1	8	1,440	1,324			
Arizona.....	1	4	5	712	4	3	-	3	258	258	2	-	2	1,252	653			
Utah.....	8	-	8	1,345	931	4	2	6	368	316	10	-	10	10,596	10,450			
Nevada.....	-	-	-	-	-	-	-	-	-	-	1	-	1	2	2			
Mountain.....	56	-	-	4,703	2,706	90	-	-	4,942	3,396	157	-	-	29,851	26,323			
Washington.....	35	-	35	5,893	3,347	46	3	49	4,008	3,635	69	4	73	32,705	32,348			
Oregon.....	7	1	8	560	434	30	4	34	4,542	4,029	39	4	43	22,507	21,250			
California.....	52	1	53	18,144	2,520	25	4	29	1,502	1,418	35	1	36	67,401	67,344			
Pacific.....	94	-	-	24,597	6,301	101	-	-	10,052	9,082	143	-	-	122,613	120,942			
TOTAL (48 States).....	1,120	-	-	60,034	28,411	1,827	-	-	105,170	74,835	4,391	-	-	1,279,415	933,686			
Alaska.....	-	-	-	-	-	1	-	1	(6)	(6)	1	-	1	(6)	(6)			
Hawaii.....	8	-	8	90	90	5	-	5	35	35	3	-	3	1,585	1,585			
UNITED STATES.....	1,128	-	-	60,124	28,501	1,833	-	-	105,205	74,870	4,395	-	-	1,281,000	935,271			

See end of table for footnote references.
Table continued on following page.

Table 9. - Estimates of gross and net sales¹ of farmer marketing, farm supply, and related service cooperatives² by commodity groups, geographic divisions, and States, 1961-62³

Geographic division and State	Fertilizer						Meats and groceries						Petroleum products					
	Estimated number of cooperatives handling ⁴			Value of sales		Estimated number of cooperatives handling ⁴			Value of sales		Estimated number of cooperatives handling ⁴			Value of sales				
	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercooperative business)	Net (excludes intercooperative business)	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercooperative business)	Net (excludes intercooperative business)	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercooperative business)	Net (excludes intercooperative business)			
				\$1,000	\$1,000				\$1,000	\$1,000				\$1,000	\$1,000			
Maine.....	7	1	8	3,768	3,753	1	-	1	146	146	4	2	6	395	389			
New Hampshire.....	1	2	3	580	580	-	-	-	-	-	1	2	3	55	55			
Vermont.....	5	2	7	1,068	1,035	9	-	9	360	360	5	2	7	595	595			
Massachusetts.....	11	-	11	2,122	1,986	2	-	2	170	170	6	1	7	148	123			
Rhode Island.....	-	1	1	226	226	-	-	-	-	-	-	1	1	1	1			
Connecticut.....	8	2	10	1,661	1,506	-	-	-	-	-	3	1	4	28	28			
New England.....	32	-	-	9,425	9,086	12	-	-	676	676	19	-	-	1,222	1,191			
New York.....	203	2	205	24,518	13,104	6	-	6	169	169	65	2	67	39,043	25,312			
New Jersey.....	27	2	29	5,138	2,861	1	-	1	10	10	10	1	11	7,040	4,645			
Pennsylvania.....	82	4	86	18,658	11,480	4	-	4	211	211	51	2	53	29,458	18,743			
Middle Atlantic.....	312	-	-	48,314	27,445	11	-	-	390	390	126	-	-	75,541	48,700			
Ohio.....	187	2	189	29,110	16,225	10	1	11	690	690	118	-	118	36,006	23,198			
Indiana.....	105	3	108	36,973	20,175	8	-	8	428	428	91	2	93	57,917	40,352			
Illinois.....	183	3	186	52,957	26,700	27	1	28	955	955	114	3	117	86,945	52,381			
Michigan.....	110	6	116	14,433	9,885	21	2	23	5,278	3,837	80	4	84	21,592	14,388			
Wisconsin.....	247	6	253	34,700	13,532	138	1	139	9,017	6,383	224	6	230	77,036	45,150			
East North Central...	832	-	-	168,173	86,517	204	-	-	16,368	12,293	627	-	-	279,496	175,469			
Minnesota.....	490	4	494	40,319	21,302	275	2	277	14,375	8,711	262	4	266	86,533	58,376			
Iowa.....	352	8	360	47,767	24,521	49	3	52	1,079	1,079	199	7	206	104,814	62,484			
Missouri.....	174	3	177	43,816	16,507	110	-	110	14,165	10,380	110	1	111	36,601	18,884			
North Dakota.....	293	9	302	13,548	6,812	41	1	42	3,111	2,911	155	6	161	39,868	26,750			
South Dakota.....	135	10	145	6,757	2,369	25	1	26	895	835	133	6	139	41,634	30,593			
Nebraska.....	199	4	203	24,453	13,853	27	-	27	4,733	4,733	195	4	199	73,945	42,004			
Kansas.....	218	5	223	26,385	13,692	32	1	33	4,613	4,613	244	2	246	80,652	44,934			
West North Central...	1,861	-	-	203,045	99,056	559	-	-	42,971	33,262	1,298	-	-	464,047	284,025			
Delaware.....	11	4	15	2,504	1,804	-	-	-	-	-	2	1	3	1,721	1,425			
Maryland.....	34	3	37	8,882	5,854	1	-	1	1	1	15	1	16	10,655	8,638			
Virginia.....	66	2	68	12,984	9,799	8	-	8	3,325	3,325	23	1	24	11,179	8,621			
West Virginia.....	24	2	26	2,927	2,232	1	-	1	1	1	2	1	3	1,370	836			
North Carolina.....	7	3	10	9,562	5,662	4	-	4	435	435	1	2	3	907	322			
South Carolina.....	3	2	5	3,190	1,956	-	-	-	-	-	-	1	1	195	136			
Georgia.....	46	1	47	11,683	6,341	1	-	1	16	16	-	1	1	181	3			
Florida.....	42	2	44	13,521	12,300	-	-	-	-	-	2	-	2	24	24			
South Atlantic.....	233	-	-	65,253	45,948	15	-	-	3,778	3,778	45	-	-	26,232	20,005			
Kentucky.....	49	3	52	7,513	5,084	-	-	-	-	-	8	1	9	3,005	1,996			
Tennessee.....	89	2	91	21,998	10,357	1	-	1	9	9	81	2	83	8,538	3,824			
Alabama.....	41	3	44	18,808	12,530	1	-	1	47	47	7	2	9	1,242	754			
Mississippi.....	70	3	73	45,279	28,803	4	-	4	61	61	26	3	29	4,732	3,426			
East South Central...	249	-	-	93,598	56,774	6	-	-	117	117	122	-	-	17,517	10,000			
Arkansas.....	57	7	64	13,014	8,802	5	-	5	140	140	37	4	41	8,544	4,637			
Louisiana.....	31	3	34	5,506	4,502	-	-	-	-	-	4	-	4	444	444			
Oklahoma.....	109	4	113	9,524	5,122	4	-	4	212	212	80	3	83	17,897	8,101			
Texas.....	149	3	152	7,857	5,714	10	-	10	192	192	87	2	89	8,866	6,290			
West South Central...	346	-	-	35,901	24,140	19	-	-	544	544	208	-	-	35,751	19,472			
Montana.....	78	3	81	2,876	1,450	8	-	8	564	564	101	2	103	19,199	12,627			
Idaho.....	35	6	41	5,195	3,120	3	-	3	289	289	34	5	39	11,049	7,362			
Wyoming.....	7	2	9	567	524	1	-	1	99	99	9	1	10	1,327	1,127			
Colorado.....	50	2	52	4,132	2,022	5	-	5	967	967	44	1	45	14,169	10,581			
New Mexico.....	9	1	10	636	438	1	-	1	113	113	2	1	3	568	171			
Arizona.....	4	4	8	1,045	558	-	-	-	-	-	3	-	3	318	204			
Utah.....	15	1	16	2,244	1,631	4	-	4	157	157	17	1	18	3,635	2,734			
Nevada.....	-	1	1	4	3	1	-	1	46	46	-	-	-	-	-			
Mountain.....	198	-	-	16,699	9,746	23	-	-	2,235	2,235	210	-	-	50,265	34,806			
Washington.....	75	3	78	12,347	8,165	12	-	12	746	746	66	3	69	26,015	18,602			
Oregon.....	50	5	55	11,404	6,187	11	-	11	724	724	36	4	40	17,212	9,854			
California.....	114	2	116	17,285	13,224	5	-	5	70	70	23	3	26	2,950	2,556			
Pacific.....	239	-	-	41,036	27,576	28	-	-	1,540	1,540	125	-	-	46,177	31,012			
TOTAL (48 States)..	4,302	-	-	681,444	386,288	877	-	-	68,619	54,835	2,780	-	-	996,248	624,680			
Alaska.....	1	-	1	(6)	(6)	1	-	1	(6)	(6)	-	-	-	-	-			
Hawaii.....	11	-	11	534	534	-	-	-	-	-	1	-	1	(6)	(6)			
UNITED STATES.....	4,314	-	-	681,978	386,822	878	-	-	68,619	54,835	2,781	-	-	996,248	624,680			

See end of table for footnote references.
Table continued on following page.

Table 9. - Estimates of gross and net sales¹ of farmer marketing, farm supply, and related service cooperatives² by commodity groups, geographic divisions, and States, 1961-62³

Geographic division and State	Seed					Sprays and dusts (farm chemicals)					Miscellaneous supplies				
	Estimated number of cooperatives handling ⁴			Value of sales		Estimated number of cooperatives handling ⁴			Value of sales		Estimated number of cooperatives handling ⁴			Value of sales	
	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercooperative business)	Net (excludes intercooperative business)	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercooperative business)	Net (excludes intercooperative business)	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercooperative business)	Net (excludes intercooperative business)
				\$1,000	\$1,000				\$1,000	\$1,000				\$1,000	\$1,000
Maine.....	4	1	5	535	530	6	2	8	673	662	5	3	8	1,109	1,072
New Hampshire.....	1	2	3	213	213	1	2	3	172	172	3	3	6	391	391
Vermont.....	5	2	7	426	414	3	2	5	316	306	7	4	11	972	953
Massachusetts.....	9	-	9	800	752	9	1	10	753	685	10	3	13	2,145	1,346
Rhode Island.....	-	1	1	84	84	-	1	1	68	68	-	1	1	145	145
Connecticut.....	7	2	9	596	540	5	2	7	471	427	8	2	10	950	862
New England.....	26	-	-	2,654	2,533	24	-	-	2,453	2,320	33	-	-	5,712	4,769
New York.....	204	2	206	8,123	4,745	205	2	207	2,845	1,445	221	4	225	10,622	4,104
New Jersey.....	22	1	23	1,510	849	26	2	28	408	268	20	2	22	2,016	653
Pennsylvania.....	85	3	88	6,562	4,347	82	4	86	3,978	2,911	85	5	90	10,911	7,378
Middle Atlantic.....	311	-	-	16,195	9,941	313	-	-	7,231	4,624	326	-	-	23,549	12,135
Ohio.....	177	2	179	9,381	5,868	111	-	111	3,308	1,755	189	4	193	15,686	11,920
Indiana.....	108	-	108	5,453	3,636	91	2	93	3,317	1,635	113	6	119	13,949	8,476
Illinois.....	208	4	212	8,550	6,371	111	3	114	4,087	2,144	218	8	226	9,125	5,218
Michigan.....	99	6	105	3,554	2,735	79	3	82	2,414	2,023	107	10	117	6,866	4,997
Wisconsin.....	234	5	239	6,559	4,277	165	5	170	2,725	1,424	364	10	374	26,295	16,710
East North Central...	826	-	-	33,497	22,887	557	-	-	15,851	8,981	991	-	-	71,921	47,321
Minnesota.....	426	3	429	7,901	5,467	298	4	302	2,657	1,705	584	6	590	34,146	13,039
Iowa.....	332	7	339	8,925	6,480	211	6	217	3,463	1,947	399	11	410	15,324	8,588
Missouri.....	160	1	161	9,847	5,743	91	3	94	2,368	1,136	122	5	127	22,066	4,897
North Dakota.....	274	9	283	3,544	2,669	230	6	236	1,466	997	348	8	356	11,517	8,293
South Dakota.....	150	9	159	2,053	1,461	104	7	111	955	572	217	9	226	8,571	6,310
Nebraska.....	81	4	85	861	541	102	3	105	1,923	979	221	4	225	10,002	5,763
Kansas.....	173	4	177	2,108	1,950	152	3	155	2,390	1,396	198	5	203	11,047	7,286
West North Central...	1,596	-	-	35,239	24,311	1,188	-	-	15,222	8,732	2,089	-	-	112,673	54,176
Delaware.....	10	3	13	859	716	1	2	3	126	126	10	2	12	2,890	2,433
Maryland.....	33	2	35	3,186	2,216	7	1	8	148	148	36	2	38	9,676	6,571
Virginia.....	63	-	63	4,659	3,660	13	2	15	1,004	441	64	4	68	17,372	11,438
West Virginia.....	23	1	24	1,157	900	3	1	4	55	55	27	3	30	4,066	3,244
North Carolina.....	6	1	7	3,803	2,580	7	2	9	2,899	1,501	8	3	11	9,046	4,738
South Carolina.....	2	1	3	1,831	1,427	4	1	5	1,470	1,085	6	2	8	2,175	1,234
Georgia.....	46	-	46	2,876	1,817	43	1	44	2,267	1,290	30	2	32	7,562	2,614
Florida.....	15	1	16	845	743	39	1	40	5,004	4,801	13	1	14	1,619	1,215
South Atlantic.....	198	-	-	19,216	14,059	117	-	-	12,973	9,447	194	-	-	54,406	33,487
Kentucky.....	45	1	46	2,562	2,077	8	1	9	149	149	45	5	50	7,717	6,164
Tennessee.....	88	1	89	7,350	4,387	80	3	83	2,665	1,410	81	6	87	7,966	2,995
Alabama.....	42	1	43	3,067	2,105	37	3	40	1,603	1,111	32	4	36	4,624	2,095
Mississippi.....	59	3	62	5,164	3,415	63	4	67	7,348	6,204	44	5	49	4,211	1,994
East South Central...	234	-	-	18,143	11,984	188	-	-	11,765	8,874	202	-	-	24,518	13,248
Arkansas.....	43	2	45	2,807	1,763	32	6	38	1,533	693	37	6	43	3,777	1,658
Louisiana.....	17	1	18	733	671	16	1	17	1,228	1,115	11	-	11	215	199
Oklahoma.....	115	2	117	1,840	1,522	62	3	65	1,144	722	94	5	99	4,342	2,626
Texas.....	275	1	276	4,228	3,636	187	3	190	3,574	2,675	128	3	131	4,120	2,644
West South Central...	450	-	-	9,608	7,592	297	-	-	7,479	5,205	270	-	-	12,454	7,127
Montana.....	35	3	38	661	442	85	2	87	879	664	105	2	107	5,873	4,459
Idaho.....	22	4	26	876	792	23	4	27	642	365	40	7	47	3,468	2,775
Wyoming.....	5	2	7	123	120	4	1	5	63	56	14	1	15	328	284
Colorado.....	37	-	37	651	504	44	1	45	1,320	551	60	1	61	2,869	2,199
New Mexico.....	6	-	6	92	92	5	1	6	143	29	5	1	6	214	55
Arizona.....	3	-	3	124	94	5	1	6	911	542	5	3	8	2,367	1,273
Utah.....	11	-	11	447	425	13	1	14	456	378	21	2	23	2,112	1,360
Nevada.....	-	-	-	-	-	-	-	-	-	-	1	-	1	2	2
Mountain.....	119	-	-	2,974	2,469	179	-	-	4,414	2,585	251	-	-	17,233	12,407
Washington.....	38	2	40	1,801	1,730	85	4	89	6,615	5,132	87	4	91	7,455	4,773
Oregon.....	34	2	36	1,723	1,553	50	3	53	2,614	2,037	66	6	72	6,645	4,019
California.....	64	2	66	1,891	1,845	89	3	92	5,338	4,279	67	5	72	4,981	2,241
Pacific.....	136	-	-	5,415	5,128	224	-	-	14,567	11,448	220	-	-	19,081	11,033
TOTAL (48 States)...	3,896	-	-	142,941	100,904	3,087	-	-	91,955	62,216	4,576	-	-	341,547	195,703
Alaska.....	1	-	1	(6)	(6)	-	-	-	-	-	1	-	1	(6)	(6)
Hawaii.....	3	-	3	12	12	8	-	8	112	112	1	-	1	(6)	(6)
UNITED STATES.....	3,900	-	-	142,953	100,916	3,095	-	-	92,067	62,328	4,578	-	-	341,547	195,703

See end of table for footnote references.
Table continued on following page.

Table 9. - Estimates of gross and net sales¹ of farmer marketing, farm supply, and related service cooperatives² by commodity groups, geographic divisions, and States, 1961-62³

Geographic division and State	Total supplies					Services				Total			
	Estimated number of cooperatives handling ⁴			Value of sales		Estimated number of cooperatives handling ⁴			Estimated receipts ^{1,3}	Estimated number of cooperatives in State	Estimated number of cooperatives doing business in State	Gross business	Net business
	Head-quarters in State	Head-quarters out of State	Total in State	Gross (includes intercoop-erative business)	Net (excludes intercoop-erative business)	Head-quarters in State	Head-quarters out of State	Total in State	\$1,000				
			\$1,000	\$1,000				\$1,000			\$1,000	\$1,000	
Maine.....	11	4	15	18,967	17,837	5	2	7	236	16	22	47,505	46,375
New Hampshire.....	6	4	10	5,252	4,865	2	2	4	176	8	15	22,746	22,305
Vermont.....	17	5	22	10,423	10,182	10	1	11	447	24	32	89,120	88,098
Massachusetts.....	25	4	29	22,799	19,433	6	1	7	377	34	40	64,862	61,246
Rhode Island.....	-	2	2	1,905	1,789	1	1	2	62	2	6	11,548	11,432
Connecticut.....	16	3	19	21,232	19,238	7	3	10	299	24	30	56,863	54,655
New England.....	75	-	-	80,578	73,344	31	-	-	1,597	108	-	292,644	284,111
New York.....	294	7	301	256,336	160,456	163	1	164	5,518	414	428	876,128	641,877
New Jersey.....	48	5	53	60,477	42,606	29	1	30	1,352	71	79	132,956	105,344
Pennsylvania.....	127	10	137	151,379	102,702	79	4	83	2,451	195	217	433,844	361,563
Middle Atlantic.....	469	-	-	468,192	305,764	271	-	-	9,321	680	-	1,442,928	1,108,784
Ohio.....	223	8	231	161,031	105,601	212	1	213	9,439	267	285	775,481	593,699
Indiana.....	121	9	130	195,773	119,726	108	2	110	6,341	133	159	645,630	456,704
Illinois.....	353	9	362	233,425	141,294	273	3	276	8,727	423	442	938,451	699,625
Michigan.....	151	13	164	90,715	64,536	110	2	112	3,388	201	225	481,574	397,020
Wisconsin.....	446	18	464	225,618	136,337	362	8	370	6,175	675	701	1,068,913	694,479
East North Central..	1,294	-	-	906,562	567,494	1,065	-	-	34,070	1,699	-	3,910,049	2,841,527
Minnesota.....	930	12	942	267,478	166,467	734	5	739	16,722	1,148	1,172	1,368,531	925,741
Iowa.....	536	15	551	293,201	187,771	408	7	415	20,697	607	636	1,008,196	726,225
Missouri.....	195	9	204	219,134	111,736	129	5	134	3,758	214	232	483,049	342,817
North Dakota.....	437	12	449	90,200	60,260	380	4	384	8,830	500	519	431,171	326,292
South Dakota.....	282	14	296	82,884	59,180	216	7	223	5,528	305	329	288,224	221,279
Nebraska.....	342	11	353	146,335	91,029	259	2	261	12,363	368	386	475,671	378,389
Kansas.....	318	12	330	173,257	108,898	276	6	282	30,261	334	357	707,694	479,776
West North Central..	3,040	-	-	1,272,489	785,341	2,402	-	-	98,159	3,476	-	4,762,536	3,400,519
Delaware.....	14	5	19	13,955	11,454	10	1	11	47	14	19	24,216	21,225
Maryland.....	50	4	54	54,694	39,424	31	1	32	579	60	69	138,770	117,887
Virginia.....	92	6	98	87,457	66,321	65	3	68	1,684	159	172	235,308	209,950
West Virginia.....	29	5	34	17,131	13,195	25	4	29	432	77	89	38,990	34,613
North Carolina.....	19	6	25	60,201	39,017	23	1	24	1,174	48	57	211,347	189,370
South Carolina.....	7	4	11	18,378	12,612	4	2	6	416	15	22	51,376	45,429
Georgia.....	53	4	57	48,049	23,158	19	1	20	932	70	77	170,452	141,773
Florida.....	57	3	60	31,807	23,381	35	2	37	14,354	103	108	375,271	285,708
South Atlantic.....	321	-	-	331,672	228,562	212	-	-	19,618	546	-	1,245,730	1,045,955
Kentucky.....	55	6	61	35,385	26,597	52	2	54	430	91	106	158,331	141,581
Tennessee.....	97	7	104	69,535	36,929	96	5	101	1,668	135	147	131,855	97,907
Alabama.....	46	6	52	42,168	26,595	25	2	27	1,427	59	70	101,726	78,130
Mississippi.....	105	7	112	81,106	50,800	91	3	94	3,816	139	150	272,889	236,068
East South Central..	303	-	-	228,194	140,921	264	-	-	7,341	424	-	664,801	553,686
Arkansas.....	71	12	83	58,069	31,308	55	4	59	5,872	111	128	202,118	169,612
Louisiana.....	38	4	42	9,992	8,179	25	1	26	1,164	62	70	85,649	78,703
Oklahoma.....	158	10	168	57,001	33,834	153	8	161	12,787	173	191	394,858	253,635
Texas.....	424	10	434	63,097	49,048	446	4	450	44,798	521	538	808,883	628,554
West South Central..	691	-	-	188,159	122,369	679	-	-	64,621	867	-	1,491,508	1,130,504
Montana.....	136	4	140	36,793	25,095	90	1	91	2,553	172	187	176,876	124,963
Idaho.....	61	8	69	28,648	20,665	33	8	41	2,243	94	115	162,682	131,439
Wyoming.....	17	2	19	3,453	3,098	9	3	12	381	24	32	27,245	22,878
Colorado.....	94	3	97	34,282	24,516	62	6	68	3,925	107	121	222,233	191,602
New Mexico.....	21	4	25	4,294	2,983	29	5	34	3,192	32	42	48,357	38,183
Arizona.....	8	5	13	8,253	4,411	5	6	11	2,591	16	30	102,143	81,605
Utah.....	29	3	32	21,697	18,586	21	-	21	2,211	67	70	120,329	108,723
Nevada.....	1	1	2	54	53	1	1	2	49	5	9	5,878	5,877
Mountain.....	367	-	-	137,474	99,407	250	-	-	17,145	517	-	865,743	705,270
Washington.....	141	7	148	100,140	80,196	96	5	101	12,213	180	192	449,726	345,050
Oregon.....	83	10	93	69,608	50,886	54	4	58	7,391	112	133	285,443	218,016
California.....	181	6	187	127,025	102,298	158	3	161	30,247	407	416	1,780,228	1,372,405
Pacific.....	405	-	-	296,773	233,380	308	-	-	49,851	699	-	2,515,397	1,935,471
TOTAL (48 States).	6,965	-	-	3,910,093	2,556,582	5,482	-	-	301,723	9,016	-	17,191,336	13,005,827
Alaska.....	1	-	1	(6)	(6)	1	-	1	(6)	2	4	5,807	5,807
Hawaii.....	16	-	16	2,383	2,383	12	-	12	330	21	24	12,464	12,170
UNITED STATES.....	6,982	-	-	3,912,476	2,558,965	5,495	-	-	302,053	9,039	-	17,209,607	13,023,804

See next page for footnote references.

- ¹The value of products marketed is allocated to the State in which they originate and the value of farm supplies is allocated to the State in which they are sold.
- ²Includes independent local cooperatives, federations, and centralized cooperatives.
- ³Preliminary data covering operations of cooperatives whose fiscal years ended during the period July 1, 1961, through June 30, 1962, with limited exceptions.
- ⁴The total number of cooperatives handling each commodity within a State includes not only the cooperatives handling the commodity that have headquarters in that State, but all other cooperatives handling the commodity in that State whose headquarters are located in other States. Number of cooperatives handling a commodity include those performing specific services on the commodity, such as cotton ginning cooperatives, livestock trucking cooperatives, rice drying cooperatives, and fruit drying cooperatives. (Income for these specific services is included with service receipts.)
- ⁵Includes the value of commodities marketed by cooperatives under price support program in 1961-62. Business volume is influenced by the extent to which producers participate in the program.
- ⁶Value is included in total dollar volume of all farm products marketed, farm supplies handled, or services performed in order not to reveal separate commodity data for an individual association.
- ⁷Value of grain allocated to State of origin.
- ⁸Value of wool allocated to State of origin.
- ⁹Includes the volume of a statewide federation of county wool pools which is responsible for selling all wool in the pools. Payment is made by the federation to the pool manager who is responsible for payments to the individual wool growers.
- ¹⁰The volume of a sugar cooperative with headquarters in California whose business originated in Hawaii is included in the dollar volume of California.
- ¹¹Includes forest products, fur pelts, hay, hops, nursery stock, tung oil, coffee, and other farm products not separately classified.
- ¹²Less than \$500.
- ¹³Charges for services in which no duplication occurs.

OTHER PUBLICATIONS AVAILABLE

Farmer Cooperatives in the United States, FCS Bulletin 1.

Farmer Cooperatives -- Farm Business Tools, Agricultural Information Bulletin 275. Beryle Stanton.

Organizing a Farmer Cooperative, FCS Circular 18.

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Trends in Growth of Farmer Cooperatives, 1950-60, General Report 110. Kelsey B. Gardner and Anne L. Gessner.

Management Training Among Farmer Cooperatives, General Report 65. David Volkin and Nelda Griffin.

Methods of Financing Farmer Cooperatives, General Report 32. Helim H. Hulbert, Nelda Griffin, and Kelsey B. Gardner.

A copy of each of these publications may be obtained upon request while a supply is available from --

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U. S. Department of Agriculture
Washington, D. C. 20250

